

1) Training Program for New and Emerging Co-ops

- a. Training Program for New and Emerging Co-ops -Agenda
 - i. Training for new and emerging co-ops
- b. Participants
 - i. Participants
- c. Speaker Biographies
 - i. Biographies
- d. Monday Evening Registration
 - i. QBCC training Program
- e. Why Co-ops? What are Co-ops?
 - i. Why Co-ops What are Co-ops
- f. Critical Organization
 - i. Pre-Program Remarks Bill Patrie
- g. To Start A Cooperative
 - i. To Start A Cooperative
- h. Strategic Planning –Senechal Jorgenson
 - i. QBCC Strategic Planning
- i. Project Evaluation – Lee Estenson
 - i. Project Evaluation
- j. QBCC: Marketing Strategy – Senechal Jorgenson
 - i. Marketing Strategy
- k. Basics of Cooperative Finance – David G. Barton
 - i. Cooperative Finance
- l. Understanding the Role of Co-op Directors... - Bruce L. Anderson
 - i. Role of Co-op Boards
- m. Director Responsibilities- Bruce L. Anderson
 - i. Director Responsibilities
- n. Cooperative Association- David Cobia
 - i. Co-op Association
- o. Converging Forces Create Co-op Opportunity- Randall Torgerson
 - i. Converging Forces and Co-op Opportunity
- p. Complying with Federal and State Security Laws When Organizing a Cooperative
 - i. Fed and State Securities Laws
 - ii. Officers and Directors Liability

2) Miscellaneous

- a. Dakota Growers Pasta
 - i. Dakota Growers Pasta
 - ii. Farmers Choice Pasta Opening
 - iii. Guardians of harvest
 - iv. Building co-op from ground up
- b. The Farm Crisis
 - i. The Farm Crisis

- c. Global Opportunity
 - i. New Global Opportunities
 - ii. IRD and the Ethiopian Case
 - iii. RD in South Asia
 - iv. The Indian Cooperatives
 - d. REC Aide to New Generation Cooperatives
 - i. REC Aide to New Generation Co-ops
 - ii. Dakota Growers Pasta Company
 - iii. Management Assistance from Bus Prof
 - e. Nitrogen
 - i. Fertilizers
 - ii. Terra Industries, Inc.
 - iii. Year in Review
 - iv. High generation levels increase coal sales
 - v. Terra Industries, Inc. Annual Report96
 - vi. Terra Industries, Inc. Form 10-K
 - vii. Fertilizer Prices and USSR Fall
 - viii. Terra Nitrogen Plants
 - ix. Terra History
 - x. Company Capsules
 - xi. Fertilizers Urea
 - xii. Fertilizers Petroleum Natural Gas
 - f. Adams County Auditor
 - i. News Article
 - ii. Copy
 - iii. To Editor Copy
 - iv. To Mrs. Umbback letter copy
 - v. Combined Services Betty Svihovec
 - g. 1992 Retail Trade Statistics
 - i. 92 Retail trade codes
 - ii. 92 Taxable Services
- 3) QBCC
- a. Receipt Forms
 - i. Receipt
- 4) Development
- a. Food and Agricultural Markets
 - i. Food and Ag Markets
 - b. Shopping Center Development
 - i. New Economics Shopping Center
 - ii. ID of Target Industries
 - c. Convenience Stores
 - i. Gaining Access to a Major Market

- ii. One-Stop Shopping

- 5) Publications

- a. Publication Guidelines
 - i. Manuscript Conventions Dave Cobia
 - ii. Instructions to Authors
- b. Publications – Jan 90- July 96
 - i. Publications
- c. New or Expanding, Export Oriented Firms in the upper Great Plains
 - i. Characteristics of New or Expanding
- d. Outgoing Publications
 - i. ED Bhuyan and Leistriz
 - ii. ED Bhuyan
 - iii. ED Bhuyan2
 - iv. Potential for shared-services

- 6) Computer Programs

- a. IRB Files
 - i. IRB Files
 - ii. Non-Ag Co-op Survey
 - iii. IRB Checklist
 - iv. IRB Request for Exempt Status
 - v. Memo Exempt Status

- 7) Locations

- a. Location Modules
 - i. Factors affecting industrial location decisions
 - ii. Major Factors in Industrial Location
 - iii. Searching for new plant locations
 - iv. Location Determinants
 - v. Small Business Start-Ups
 - vi. High-Technology Manufacturing
 - vii. Location Decisions by HiT firms
 - viii. Pop change and retail sales
 - ix. The Locations and Employment Choices
 - x. Small Town and Regional Centers
 - xi. Location determinants and economic contribution
 - xii. Multipurpose shopping and location
 - xiii. Retail Gravity Model
 - xiv. A model for location and development decisions
 - xv. Lockset Analysis of Plant and Retail outlet
 - xvi. Model optimum size and location catfish
 - xvii. Retail Location Analysis Manual
 - xviii. Agribusiness Firms
 - xix. Rural Manufacturing Industry Report

8) General Co-op Information

- a. Practical Communication for Cooperatives
 - i. Practical Communications for Co-ops
 - ii. Activities related to value-added processing
 - iii. Publications
- b. Investing in a Co-op
 - i. Purchasing Co-ops receive praise
 - ii. Attack on co-ops reveals ongoing threat
 - iii. Co-ops ready for growth change
 - iv. A vision for added value
 - v. Determining Value
 - vi. Central purchasing services
 - vii. Conference of purchasing co-op execs
- c. Co-ops: Capital Formation
 - i. Valuation of transferable delivery rights
 - ii. Wall Street Journal
 - iii. Origins of a current conflict
 - iv. Financing growth in ag co-ops
 - v. Debt and input misallocation
 - vi. New deal ag policies
- d. Co-ops Succeed
 - i. A special look at co-ops
 - ii. It's Co-op month
 - iii. Why do some co-ops succeed while others fail
- e. Co-op Investments
 - i. Sizing up Co-op stock offers
 - ii. Risky Business
 - iii. It's not all roses
 - iv. Going alone on value-added ventures
- f. Understanding Cooperatives
 - i. Legal Foundations of a Co-op
 - ii. Strategic Planning
 - iii. Income Tax Treatment of Co-ops
 - iv. Advising People about Cooperatives
 - v. Cooperatives are.....
- g. Forecast for the Future
 - i. Forecasting potential for new industrial products
 - ii. Measuring market potential for ind products
 - iii. Implications for farm supply co-ops
- h. Birth of a cooperative
 - i. Birth of a co-op
- i. Potential Applications for Shared Services Co-ops in ND

- i. Highlights
 - ii. Potential applications for shared-services
 - j. Building cooperative movement
 - i. Publications List 1995
 - ii. Renewing Community Power
 - k. Future Role of Cooperatives
 - i. Future role of co-ops in marketing beans, peas, and lentils

9) Modules for the classroom

- a. Market Potential #2
 - i. The regional development potential
 - ii. The potential market for a mini-mall
 - iii. Industrial development on Indian Reservations
 - iv. Proportions of households.....
 - v. Analysis of retailing potential in metropolitan areas
- b. Co-op Modules for the classroom
 - i. Co-op modules for classroom use
 - ii. Short course in co-op businesses
 - iii. New Generation Co-ops
 - iv. How to start a co-op slides

10) Applications

- a. Qualitative Research Methods for the Social Sciences
 - i. Qualitative Research Methods for the Social Sciences
- b. APUC Applications –Jan 93 –Aug 96
 - i. APUC Applications
- c. How to Prepare a Feasibility Study
 - i. How to prepare a feasibility study
 - ii. Feasibility and start-up guidebook

11) Population

- a. Population Dynamics
 - i. AURI resource guide
 - ii. Dakotas Center project list
 - iii. Fax environmental laws and rules.
 - iv. Fax regional planning councils
 - v. Food and Ag policy Admin
 - vi. Historical Summary
 - vii. ND Vision Report 2000
 - viii. New wave co-ops
 - ix. Partnership and Joint Venture
 - x. Population Dynamics Ecosystem
 - xi. The rise of populism
 - xii. Visions report progress report
- b. State Rankings

- i. Abstract US94
- ii. Gale State Rankings94
- iii. State Rankings93

12) Co-op Fever

- a. Co—op Fever-Study Tours
 - i. Dakota Growers Pasta Company
 - ii. North American Bison Co-op
 - iii. NDAREC
 - iv. The Dream
 - v. North Dakota Energy Trail
 - vi. Adding Value to Ag
 - vii. RTC
 - viii. Great Plains Synfuels Plant
 - ix. Wisconsin Federation of co-ops
 - x. Co-op Fever Study Tour
 - xi. Rural Development
 - xii. Registration Form
 - xiii. Edgeley Manufacturer Airplanes
 - xiv. Marketplace.. an overview
 - xv. Producers to build cheese plant
 - xvi. Golden Fisheries
 - xvii. NABC
- b. Co-op Development in ND: Co-op Fever – William Patrie
 - i. Co-op fever in the northern plains
 - ii. Co-op fever
 - iii. Co-op fever final
 - iv. Educational document on co-op development

13) NDSU Publications

- a. Encyclopedia of Great Plains – Frayne Olson’s Contribution Information
 - i. Co-ops in other countries
 - ii. Encyclopedia of the Great Plains Letter
 - iii. Contributor Contract
 - iv. Instructions for Contributors
- b. Risk and Return
 - i. The formation of new cooperatives
 - ii. Ag co-ops form B
 - iii. Ag co-ops form A
 - iv. Thoughts concerning interpretation of results
- c. Comments on the Phases- Stage I to IV
 - i. Comments on the phases
 - ii. Chisolm
 - iii. Comments on the phases stages

- iv. Phase II
- v. Comments Phase II
- vi. Comments Phase III
- vii. Phase III
- viii. Comments Phase IV
- d. Sanjib's Notes
 - i. Notes
 - ii. Notes Minot
 - iii. Areas for potential shared service
- e. Potential Local Socioeconomic Impacts of the proposed...
 - i. Impacts of Proposed ProGold Plant
- f. Economic Renewal: Practical Guide for Assessing your Community
 - i. Sowing the seeds of economic renewal
- g. Emerging Markets for Family Farmers
 - i. From Combines to Computers
 - ii. Emerging Markets for Family Farms

14) Specific Cooperatives

- a. Small Business Development Center
 - i. Trade name registration
 - ii. Selecting the right form of business organization
 - iii. Low Doc Quick and Easy lending program
 - iv. Business Loans and the SBA
 - v. Innovation Assessment Center
 - vi. Network News
 - vii. SBA Microloan Program
 - viii. Operating a home-based business
 - ix. NASA Technology Transfer
 - x. NASA how in the World
- b. Co-op Atlantic
 - i. Co-op Atlantic Who are we
 - ii. Why a funeral Co-op
 - iii. Co-op
 - iv. Consolidated financial statements
 - v. Report of the GM
 - vi. Report of the board
 - vii. On the Move
 - viii. On the Move Vol 1 issue 3
 - ix. Co-ops at work...
 - x. 2nd Annual conference of Co-op Development Councils
 - xi. Co-op Atlantic
- c. National Cooperative Business Association
 - i. NCBA

- ii. The Spirit of Cooperation
- iii. Cooperatives Are.....
- iv. Just a few reasons for becoming an individual member
- v. How to Start a co-op food buying club
- vi. Co-ops Business People Trust
- vii. NCBA Brochure order form
- d. Cooperative Housing Federation of Canada
 - i. Co-op Housing Bookstore Publication Order Form
 - ii. Rooftops Vol 21 Number 1 Feb94
 - iii. Rooftops Vol 21 Number 3 Dec94
 - iv. Rooftops Vol 21 Number 2 June94
 - v. Rooftops Vol 22 Number 1 June95
 - vi. Co-op Housing Federation of Canada
 - vii. Communique
 - viii. Letter to Bhuyan

15) Specific Cooperatives 2

- a. Livestock Cooperatives
 - i. Hard times breed new livestock co-ops
- b. Evolution and Dissolution of Potato Co-op
 - i. International Cooperative, Inc.
- c. Shared Services Cooperatives
 - i. Building Local Self Reliance
 - ii. Providing Civic Services through Shared-Service
 - iii. Lecture of Shared-Services Co-ops
 - iv. Shared Services Cooperatives
- d. Cooperative Extension – California
 - i. What is a Cooperative
 - ii. Publications List 1994-1995
 - iii. Supporting Co-ops in the public interest
 - iv. California Cooperative Directory and Resource Guide
 - v. Co-op Quarterly Aug 95
 - vi. Co-op Quarterly April 95
 - vii. Co-op Quarterly Jan 95
 - viii. Co-op Quarterly April 94
 - ix. Co-op Quarterly July 93
 - x. Co-op Quarterly Jan 93
 - xi. Co-op Quarterly April 93
 - xii. Co-op opportunities in processing and marketing hardwood
 - xiii. Financing your business in California's Pacific Northwest
- e. Child Care Cooperative
 - i. Feasibility Study of Childcare cooperative
- f. Non-Agriculture Cooperatives

- i. Non-Ag co-ops in ND
- ii. Co-op Address
- iii. Co-ops
- iv. Keeping Main Street Alive
- v. North Central Data Cooperative
- vi. Straw Stacks up for Builders
- vii. Lidgerwood FU keeping Main street doors open
- viii. The Marketing Specialists
- ix. Project Back Home
- x. Non Ag Co-op List

16) NCFC

- i. Understanding Your Cooperative
- b. NCFC Cooperator
 - i. NCFC 1999 Awards
 - ii. NCFC 1998 Awards
 - iii. Experience for employees and interns
 - iv. Strengthening Co-ops make it your business
 - v. President's Message
 - vi. NCFC Memorandum
 - vii. NICE Program
 - viii. NCFC Education Foundation
 - ix. NICE Steering Committee Message 99
 - x. PRcOP Applications by Classification
 - xi. Current and recent RBS research by type
 - xii. Research by classification
 - xiii. Complete Co-op Courses at Undergraduate level
 - xiv. The Washington Post
 - xv. Education Committee Meeting 96
 - xvi. NCFC Co-op Ag for the Environment
 - xvii. The NICE Voice Aug 5 98
 - xviii. The NICE Voice Aug 6 98
 - xix. Attendee List 98
 - xx. Farmer co-op Environmental Success stories
 - xxi. NCFC Education Committee
 - xxii. NCFC Issue Brief
 - xxiii. Co-op Education resource guide and Directory
 - xxiv. NCFC Chairman's Report 1997
 - xxv. NCFC Cooperator JuneJuly99
 - xxvi. NCFC Cooperator Vol 13 Num 7
 - xxvii. NCFC Cooperator MarchApril99
 - xxviii. NCFC Cooperator Feb 99
 - xxix. NCFC Cooperator Vol 13 Num 1

- xxx. The Co-op Catalog
 - xxxi. The Washington Cooperator Vol 11 Num 3
 - xxxii. Names to Know 97
 - xxxiii. NCFC Cooperator Vol 13 Num 3
 - xxxiv. NCFC Cooperator Vol 13 Num6
 - xxxv. NCFC Cooperator Vol 13 Num 2
 - xxxvi. NCFC Cooperator Vol 13 Num 4
 - xxxvii. NCFC Cooperator Vol 13 Num 5
 - c. CoopPlus Quarterly Report in the Northeast
 - i. CoopPlus Quarterly Summer 98
 - ii. Co-op News Quarterly Summer 98
 - iii. CoopPlus Spring 98
 - iv. Co-op News Quarterly Autumn 98
 - v. Co-op News Quarterly Spring 98
- 17) No Name Folder
- a. Co-op Foundation
 - i. Invite to New Vision Luncheon
 - ii. Show and Tell
 - iii. A few good women
 - iv. WFC and MAC co-op education program
 - v. Co-op month activities
 - vi. Planning for co-op month of activities
 - b. NSAC National Society of Accountants Cooperatives
 - c. **Fix The Cooperative Accountant Spring 98 and Summer 98**
 - i. North Central Quarterly Chapter Newsletter March 99
 - ii. NSAC Your in Cooperative Education
 - iii. Tap into a Network of 2000 fellow professionals
 - iv. Welcome to Cooperatives
 - v. The Cooperative Accountant Fall 97
 - vi. The Cooperative Accountant Spring 98
 - vii. The Cooperative Accountant Summer 98
 - viii. News and Views Spring 98
 - ix. News and Views Summer 98
 - d. Grassroots Newsletter
 - i. Geo Grassroots Economic Organizing Newsletter MarchApril 99
 - ii. Geo Grassroots Economic Organizing Newsletter JanFeb 99
 - e. Co-op Quarterly Report
 - i. Economic Review Third Quarter 98
 - ii. Cooperative Quarterly Summer 94
 - iii. Co-op Quarterly 97-98
 - iv. AgriBank Quarterly report March 99
 - v. AgriBank Quarterly report June 99

- vi. AgriBank Quarterly report Sept 98
- vii. Western BI Mass Quarterly Nov 98
- viii. Co-op Quarterly 98 99
- ix. Co-op Quarterly 99 00
- x. Co-op Quarterly Winter 99
- xi. Co-op Quarterly Summer 99
- xii. Co-op Quarterly Summer 98

18) No Name Folder 2

- a. Field Trips
 - i. ND Interactive Video Network
 - ii. Using the ND IVN
- b. TRFIC
 - i. After Deregulation
 - ii. TRFIC Newsletter Summer 02
 - iii. TRFIC Newsletter Winter 02
 - iv. TRFIC Newsletter Fall 01
 - v. TRFIC Newsletter Fall 99
 - vi. TRFIC Newsletter Summer 99
 - vii. TRFIC Newsletter Spring 99
 - viii. TRFIC Newsletter Fall 98
 - ix. TRFIC Newsletter Spring 01
 - x. TRFIC Newsletter Spring 98
 - xi. TRFIC Newsletter Winter 00
 - xii. TRFIC Newsletter Winter 00 Vol 7
 - xiii. Reviewer Guidelines for AGbusiness Management
 - xiv. The retail food industry center working paper series
 - xv. The retail food industry center notice
- c. Resources- Northwest MN Foundation
 - i. Resource Fall 02
 - ii. Resource June 02
 - iii. Resource Oct 01
 - iv. Resource Fall 00
 - v. Resource Spring 99
 - vi. Resource July 99
 - vii. Resource Spring 98
 - viii. Resource Fall 98
 - ix. Resource May 99
 - x. Resource Jan 00
 - xi. Resource May 00
 - xii. Resource Aug 00
 - xiii. Resource March 01
 - xiv. Resource July 01

- xv. Resource Winter 02
- xvi. Ag Econ Report No 366 Nov 96
- d. Northwest Minnesota Foundation
 - i. Northwest Minnesota Foundation 01 Report to Community
 - ii. The catalog for giving
 - iii. The catalog for giving 2
- 19) Dr. Brooke Wilson's Interviews
 - i. Jerry Chase
 - ii. Sonia Meehl
 - iii. Jerome Messer
 - iv. Steve Noack
 - v. James Link
 - vi. Irv Rustad
 - vii. Lori Capuch
 - viii. Kim Nesvig
 - ix. Darold Chisholm
 - x. Norbert Underdahl
 - xi. Mike Warner
 - xii. Jerry Topp
 - xiii. John Hoven
 - xiv. Liz Reinhiller
 - xv. Lloyd Rossow and Ken Throlson
 - xvi. Lee Estenson
 - xvii. Bill Patrie
 - xviii. Sarah Vogel and Jeff Wisefenning
 - xix. Donald Senechal
 - xx. Rudy Radke
 - xxi. Ag Econ Report No 383
- 20) Rural Development News
 - i. Rural Development News Vol 25 No 2 2001
 - ii. Rural Development News Vol 24 No 4 2000
 - iii. Rural Development News Vol 25 No 1 2001
 - iv. Rural Development News Vol 21 No 4 97 98
 - v. Rural Development News Vol 22 No 2 98
 - vi. Rural Development News Vol 22 No 4 98 99
 - vii. Rural Development News Vol 22 No 3 98
 - viii. Rural Development News Vol 23 No 2 99
 - ix. Rural Development News Vol 23 No 3 99
 - x. Rural Development News Vol 23 No 4 99
 - xi. Rural Development News Vol 24 No 1 00
 - xii. Rural Development Program 99-00 Annual Report
- 21) ND Rural Development 11/99

- i. Creating future by Changing the Present
- ii. Notes
- iii. Biographies for Creating the Future by changing the present conference
- iv. How to overcome resistance to change
- v. Rural Development conference
- vi. Rural Development Loan and Grant Program in North Dakota
- vii. Through the cameras eye's and in their own words

22) Trade Summit Trade Flows

- i. Trade Flows Feb 98
- ii. Trade Flows Dec 98
- iii. Trade Summit Oct 98
- iv. Trade Summit Sept 98
- v. Your direct route to the future
- vi. Trade Flows April 99
- vii. Trade Flows Aug 99

23) ACE association of co-op educators

- i. 98 99 ACE Board of Directors
- ii. ACE fall 97 newsletter
- iii. ACE 97 Member Directory
- iv. ACE Summer 98 Update
- v. ACE Summer 98
- vi. ACE
- vii. ACE Nurturing the speed of cooperation in Ethiopia
- viii. ACE Our work in progress 98
- ix. ACE Spring 98 Newsletter
- x. ACE Summer Update 99
- xi. ACE newsletter
- xii. ACE Spring 99 newsletter
- xiii. 2000 ACE Institute preliminary agenda
- xiv. ACE Summer update 00
- xv. 1998 ACE call for entries
- xvi. 1998 Institute of ACE
- xvii. 1999 ACE Institute
- xviii. A recent history of the ACE Awards
- xix. ACE Notes
- xx. ACE Notes 2
- xxi. ACE Summer update 2002
- xxii. ACE Winter update 99
- xxiii. Certificate Diploma in Co-op Management
- xxiv. Connections April 98
- xxv. Cooperative Education
- xxvi. Creating a Cooperative Culture

- xxvii. Draft 3 of final ACE program document 99
- xxviii. Experience REI
- xxix. Intern Experience Notebook
- xxx. Northwest cooperative federation
- xxxi. Notes
- xxxii. Notes 2
- xxxiii. Notes 3
- xxxiv. Opportunities with Satellite broadcasting and videoconferencing
- xxxv. Proposed amended and restated articles of incorporation
- xxxvi. Statement of Activities
- xxxvii. Trading Slides
- xxxviii. Who's who at the 1999 ACE Institution

24) ACE 2000

- i. Investing in cooperation
- ii. 2000 ACE Institute Agenda
- iii. 2000 ACE Institute Cooperative Education and Communities
- iv. ACE 2000 Key Factors for Success in Director Training
- v. ACE 2000 Notes
- vi. ACE Fall 2001 Newsletter
- vii. ACE Spring 2000 newsletter
- viii. ACE Winter Update 2000
- ix. Co-op Youth Education Slides
- x. Impact of Co-op centers on co-op education
- xi. Industrial Cooperative of Comerio, Puerto Rico
- xii. Junior Achievement
- xiii. Keynote Address 2000 ACE Institute
- xiv. Project Differentiation
- xv. Social Auditing and Co-op differentiation workshop

25) NICE

- i. 73rd Annual National Institute on Cooperative Education Program
- ii. 73rd Annual Conference Atlanta, Georgia 2001
- iii. 2000 NCFC Cooperative information fair
- iv. 2001 NCFC Washington Conference
- v. ACDI VOCA
- vi. Co-op Ed Teacher's Resources 2000
- vii. Education Center
- viii. Education Resources and Publication Subcommittee of the NCFC Education Committee
- ix. Farmer Cooperatives Directors Subcommittee
- x. Management Practices for a brighter future introduction to management with notes
- xi. National Institute on Cooperative Education

- xii. NCFC Education Committee
- xiii. NCFC Education Committee Meeting 2001
- xiv. NCFC Education Foundation
- xv. NCFC Legislative Proposal
- xvi. NCFC Letter
- xvii. NICE Attendee List
- xviii. NICE Voice July 23 2001
- xix. NICE Voice July 24 2001
- xx. NICE Voice July 25 2001
- xxi. NICE Voice July 26 2001
- xxii. Rural Development Program Annual Report 96 97

26) AURI and NDFU

- i. QBCC
- ii. 1999 Program of Policy and Action NDFU
- iii. Corporate Farming in North Dakota
- iv. Livestock Production Recommendations
- v. NDFU 72nd Annual Convention
- vi. NDFU Notes
- vii. North Dakota Farmers Unions Leading the way
- viii. Proposed bylaws Revisions
- ix. The Plan that transformed Brittany, France

b. ND Co-op Dev. Center

- i. Rural Development Program Annual Report 96 97

27) TRG Prog. 3

- i. Building New Wave Cooperatives 1996
- ii. ACE Membership Directory Oct 1998
- iii. Mike Warner Notes
- iv. Putting Theory into Practice Conference Agenda
- v. Responsibilities and Problems of New Boards of Directors
- vi. Securities Issues for Value-Added Cooperatives
- vii. Selection of Consultants
- viii. Site Selection Factors for location new plants
- ix. Starting a cooperative
- x. The CPA's Role in co-op formation
- xi. Training for Groups Seeking to Form Cooperatives report 97
- xii. What's so new about new Wave-Cooperatives

28) Publications and Non Ag Folder

a. Publications

- i. Ag loan officers role in co-op investment in ND 96
- ii. New Generation cooperatives external environment and investor characteristics
- iii. Potential Applications for Shared-Services cooperatives in ND
- iv. Availability and market potential of non-ag business

- v. Economic impacts of cooperatives in ND 96
- vi. Non-ag co-ops in the US Roles
- vii. Report on activities

29) Housing Cooperatives

- a. Cooperative Services
 - i. Cooperative Services
- b. Bylaws Cooperative Services
 - i. Bylaws Homestead co-op of St James
 - ii. Bylaws Co-op Services, inc
- c. Consumer Cooperatives
 - i. Consumer Co-ops resources
 - ii. Ironwood Rural housing for seniors
- d. Miracle on Front Street
 - i. Miracle on Front Street
 - ii. The Best Thing
- e. National Association of Housing Cooperatives
 - i. NAHC
 - ii. Co-op Housing Bulletin
- f. State Department of Wisconsin – Division of Housing
 - i. Housing Funds Announcement 98
 - ii. Wisconsin Division of Housing
 - iii. Community Development Block Grant
 - iv. Emergency Shelter Grant Program
 - v. Housing Opportunities for persons with AIDS
 - vi. Home Repair Program for low income Home Owners
 - vii. Housing Cost reduction initiative
 - viii. Local Housing organization Grants
 - ix. Rental Rehabilitation programs
 - x. Wisconsin's Home Improvement partnership program
 - xi. Home Program Rental Housing Development
 - xii. Everything you need to know about housing co-ops
 - xiii. Notes
 - xiv. The Art of Community
 - xv. Quint Essentials
- g. Homestead Cooperative of St. James
 - i. Information Bulletin
 - ii. Housing Co-ops and Other Housing Alternatives
- h. Housing Cooperative Information
 - i. Cooperative Communities
 - ii. What is a Cooperative
 - iii. What is a Housing C-op and membership in an Association
 - iv. Dos Pinos Housing Co-op

- v. Restricted Articles of Incorporation
- vi. NAHC Membership information
- vii. NAHC Statement on the Co-ops identity
- viii. Co-op Housing Information
- ix. Housing Association cooperatives
- x. What is UPEHCO
- xi. Housing Development Programs
- xii. Cooperation a medical care model
- xiii. A guide to cooperative housing
- xiv. The cooperative housing federation program activities and achievements
- xv. The cooperative housing federation who we are
- xvi. Homestead Cooperatives
- xvii. Co-ops counsels corner
- xviii. Developing a co-op housing project
- xix. NAHC What is a housing co-op

30) No Name folder 3

- a. Agenda, presenters, notepaper booklet
 - i. A cooperative leaders roundtable
- b. Equity Capital- setting the stage-Bill Nelson
 - i. PP Slides
- c. Nonpatron equity capital investment- Nganje Nelson Olson
 - i. PP Slides 2
- d. Presenters
 - i. A co-op leaders roundtable presenters
 - ii. Presenters
- e. Non-patron capital- sources and expectations- Bob Doane
 - i. PP Slides
- f. What are the legal and social impacts of non patron capital- James Baarda
 - i. PP Slides 2
- g. National Development Forum- Joe Folsom
 - i. PP Slides 3
- h. AURI- Max Norris
 - i. PP Slides 4
- i. Issues and options obtaining non patron investment for co-op business- David Swanson
 - i. PP Slides 5
- j. Expenses
 - i. 2003 Pre-Forum Session Expenses
 - ii. Banquet Invoice
- k. Cooperative Development Forum Advisory Committee
 - i. Conference Call Agenda
- l. NCBA's 9th Annual co-op development forum
 - i. Re-Imagine cooperation among cooperatives 2003

- m. Cooperative Development Forum Schedule of Events
 - i. IMM Draft
 - ii. IMM
- n. Agenda-Drafts
 - i. A cooperative Leader's Forum Agenda and Notes
 - ii. A co-op leader's roundtable
- o. General Information
 - i. Should your co-op seek non-patron equity capital
- p. North Central- Fall 2003
 - i. North Central Quarterly Chapter Newsletter
- q. Minnesota Association of Cooperatives
 - i. New Minnesota Statutes chapter 308B MN co-op association act
- r. NCBA- Reimagining cooperation among co-ops
 - i. Reimagining cooperation among cooperatives 2003
- s. Cooperative development forum 2003 program evaluation
 - i. Co-op development forum 2003 program evaluation
- t. Evaluations-Reaction panel II –Blank and filled out
 - i. Evals
- u. Overall Evaluations- filled out
 - i. Overall Evaluations
- v. What are the legal and social impacts of non-patron capital- James Baarda
 - i. PP Slides 6
- w. Evaluation-Mark Hanson
 - i. Evals MH
- x. Evaluation- David Swanson
 - i. Evals DS
- y. Evaluation Robert Duane
 - i. Evals RD
- z. Evaluation- James Baarda
 - i. Evals JB
- aa. Evaluation- William Nganje
 - i. Evals WN
- bb. Evaluation- Bill Nelson
 - i. Evals BN
- cc. Evaluation- Michael Cook
 - i. Evals MC

31) Annual Reports

- i. Alliance Ag Cooperative 07 08
- ii. Bohman and Buffalo 06 07
- iii. Bohman and Buffalo 07 08
- iv. Galesburg Elevator 86 87
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- vi. James Valley Electric 87 88
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- viii. Nodak Rural Electric 93 94
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- x. Rolette 07 08
- xi. Scranton Equity Exchange 88 89
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- xiii. Southwest Grain Cooperative 90 91
- xiv. Willow City 07 08

32) Antitrust Capper Volstead Vol1

- i. Ag Marketing Co-ops and Section 1 of the Capper-Volstead Act
- ii. Basic rules regarding farmers cooperatives and antitrust laws
- iii. Book-Antitrust Treatment of agricultural marketing cooperatives
- iv. Sherman section 2 monopolization for agricultural marketing cooperatives

33) Antitrust Capper Volstead Vol2

- i. Agribusiness Cooperatives Under Attack, Take the Offensive
- ii. Agricultural Marketing Cooperatives And Market Power
- iii. Antitrust Laws
- iv. Antitrust Laws-Legal Phases of Farmer Cooperatives, Part 3
- v. Bergland leads defense of Cooper-Volstead
- vi. Can Cooperatives Survive in the 1980's Without Capper-Volstead
- vii. Capper-Volstead and Antitrust
- viii. Cooperatives, Antitrust, and the Public Interest
- ix. Keys to Understanding Capper-Volstead
- x. Keys to Understanding Capper-Volstead2
- xi. Legal Issues And Impact On Capper-Volstead
- xii. The Capper-Volstead Exemption
- xiii. The Status of Marketing Cooperatives Under Antitrust Law
- xiv. Why Are They Attacking Capper-Volstead

34) Articles

- a. AgWeb.com
 - i. Harkin's farm bill components
- b. Co-op Agenda 21
 - i. Agenda 21
- c. Foundations of Farm Policy
 - i. Ag must learn to work together
 - ii. avoid blame
 - iii. Consolidation harms
 - iv. Fed bailout not cracked up to be
 - v. Foundations of Farm Policy
- d. Govs task force in Ag situation
 - i. Govs Task Force

- e. Hybrid Securities
 - i. Hybrid Securities
- f. Mondragon
 - i. Bill Nelson Fax
 - ii. Mondragon
 - iii. Multiversity Proposal
 - iv. Recommended Websites
- g. Newspaper Articles
 - i. Buy from a farmer Co-op
 - ii. Changes for electric ind
 - iii. Common Ground
 - iv. Co-op Civics
 - v. FERC synfuels case
 - vi. Private Utilities
 - vii. Processing plant
 - viii. Roundup Northern Plains
 - ix. Wisconsin recycling
- h. Programs(Computer)
 - i. 90Public Service
 - ii. 92Finance,RE,insurance inds
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 - xii. 92Tax-exempt services NE
 - xiii. 92Tax-exempt services SD
 - xiv. 92US overview
 - xv. 92Wholesale trade
 - xvi. 92Wholesale trade NE
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- i. StaplcotnStapldiscount
 - i. Cotton info and resources
 - ii. Marketing Division
 - iii. Member services
 - iv. Warehouse division
- j. Urban Economics
 - i. Financial leverage

- ii. Hosp join computer purchase
- iii. Silver lining
- iv. Tiebout Model

35) Case Studies

a. Mass Media-Newspapers

- i. Agribusiness Takes Active Political Role
- ii. Barley Plant Valuable Addition for ND co-ops
- iii. Bett co-ops study joint marketing plan
- iv. Bison cooperative picks New Rockford for processing plant
- v. Clinton REA loan cuts would hit ND rural co-ops
- vi. CoBank helps Co-ops with Trade
- vii. Consumer Co-op Managers analyze System
- viii. Co-op may have to pay workers comensation bill
- ix. Cooperation elevates profits
- x. Cooperatives Must Empower the World Says International Cooperative Development Leader
- xi. Dakota goat milkers search for market niche
- xii. Ex-Bemidji telephone co-op exec repays diverted \$100,000
- xiii. Fargo Accountant shares skills with Russians
- xiv. Great Plains Losing Elevators as Grain Dwindles
- xv. Harvest States Cooperatives
- xvi. It's Happening
- xvii. Managment personnel of electric cooperative should listen to owners
- xxviii. Minnesota, ND sugar co-ops appeal for an end to quotas
- xix. Mr. Co-operative
- xx. ND Beekeppers plan new cooperative
- xxi. ND rabbit producers lose Canada market
- xxii. North American Bison Cooperative
- xxiii. Organizers move ahead with organic grain co-op
- xxiv. Pasta, Bison co-ops most obvious success stories
- xxv. Pelican Rapids turkey plant agreements set
- xxvi. Potential for Income Growth with Swine
- xxvii. Sugar beet co-ops forming marketing pool
- xxviii. Sunflower Industry Promotion Act
- xxix. What was true then is just as true now

b. New and Emerging Co-ops

- i. List of New and Emerging Co-ops
- ii. Northeaster ND feeder co-op proposed
- iii. Northern Corn Processors Co-op
- iv. Pasta coop sign-up date pushed back
- v. Progold Limited Liability Co. of Fargo

c. Unique Situations in Co-ops

- i. 19 Grain elevator co-ops in Illinois sue Growmark
 - ii. Benson-Quinn Company Board of Directors Elects New Executive Officers
 - iii. Businesses wrestle with workers comp, health care
 - iv. Co-ops eye Basin Electric profits from synfuels plant
 - v. Farmers, Eying Costs And the Environment, Limit Use of Chemicals
 - vi. Handwritten Notes
 - vii. Harvest States, Union Equity and Cereal Foods reach Agreement
- d. United Spring Wheat Processors
 - i. Announcing United Spring Wheat Processors Co-op News
 - ii. Spring Wheat Bakers Newsletter
 - iii. United Spring Wheat contact info
 - iv. Why Value Added presentation notes
- e. USWP Research
 - i. Agreement for Co-op Investigations
 - ii. Agreement ofr Co-op Investigation
 - iii. Amazon announces Job cuts, Narrower loses
 - iv. Background Papers and Issue Paper
 - v. Comments and suggestions to consider
 - vi. Confidentiality Agreement and Agreement for Cooperative Investigations
 - vii. Co-op Interest Exceeds Target
 - viii. Correspondence between Bill Nelson and Bill Wilson
 - ix. Current Knowledge and Prior Work
 - x. Domestic and International Market Analysis for Value-Added Spring Wheat Products
 - xi. Draft Proposal for Markets for Value Added Spring Wheat Products
 - xii. Draft Proposal-Markets for Value-Added Wheat Products
 - xiii. Faxes Sent
 - xiv. Grant award forms
 - xv. Letter to Mike Warner
 - xvi. Market Information Proposal
 - xvii. Northern Plains International Trade Research Grant
 - xviii. Outline for Presentation Discussion with USWP
 - xix. Partnership Seeks to move Producers up Food Chain
 - xx. Proposal Transmittal Form
 - xxi. Proposal-Markets for Value Added Spring Wheat Products
 - xxii. Pyramid and Data
 - xxiii. Shipments and Products Data
 - xxiv. Spring Wheat Bakers names new president
 - xxv. Transportation Logistics Analysis for the Vertically Integrated Frozen Dough Business
 - xxvi. Valu Added Co-op Stock Purchase

- i. Cooperative Association
- ii. Corporate Farming Law
- iii. Corporations
- iv. Minnesota Cooperative Law
- v. South Dakota Codified Co-op Law

37) Commun., Education, P.R

- a. Attitudinal Studies-Opinions
 - i. America's Rural Electric Systems Managers and Directors and Consumer Members
 - ii. Attitudes Toward Cooperatives
 - iii. How About Feel About Cooperatives
 - iv. Loaned to Luis Aparacio
 - v. Member Profiles And Cooperative Loyalty
 - vi. Who Will Influence Attitudes on co-ops
- b. Coalition Collaboration
 - i. AAEE Meeting on Dispute resolution, etc
 - ii. Case Study Development of Wastewater Management Plan
 - iii. Dispute Resolution And Coalition Formation
 - iv. Environmental Enhancement Through Agriculture
 - v. Self Study Reading List
 - vi. Wastewater Task Force
 - vii. What is wastewater
- c. Co-ops Negotiating
 - i. Co-ops Need To Be Attentive In Member Contract Negotiations
 - ii. Dirty Tricks and Gambits
 - iii. Negotiation and Business
 - iv. Negotitation-6 Basic Principles
 - v. Research-Co-ops Negotiator
 - vi. Talking Notes for Negotiating in the Agribusiness Curriculum
 - vii. The Beginnings A Negotiation Glossary
- d. ED. Materials- Co-ops
 - i. Cooperative Finance, Equity and Taxation-First Draft
 - ii. Cooperative Taxation- Myth And Reality
 - iii. Cooperatives-When They Are Appropriate
 - iv. Material of Cooperatives
 - v. Notes-NCR-140 Bruce Anderson Section
 - vi. The Role Of Marketing In Cooperatives
 - vii. What Does Mentor Control Really Mean In Cooperatives
 - viii. What Is The True Value Of Your Cooperative
 - ix. What Is True Value Of Your Cooperative and How It Impacts Member Loyalty
- e. Education, Univ. etc
 - i. A Model Of Integrating Cooperative Education In a Two-Year Technical College
 - ii. CO-ACT

- iii. Cooperative Education Needs
 - iv. Cooperative Education Trends, Needs, and Experiences at the University of Wisconsin Center for Co-ops
 - v. Integrating Cooperative Education Into A College Curriculum
 - f. Neg. Cases
 - i. Chestnut Village Negotiations
 - g. Political Support
 - i. Political Support For Farmer Cooperatives
 - ii. Role of Cooperatives in Public Affairs and Getting Things Done Legislatively
 - h. Pub. Relations
 - i. Maintaining Good Public Relations
 - ii. Media Efforts Like Member Relations Take Time Nurturing to Develop
 - iii. Media Relations Policy
 - iv. President's Comment
- 38) Communications
 - i. Communications Vital To Cooperatives
 - ii. Effective Information Devices For Cooperatives
 - iii. Practical Communications For Co-ops
- 39) Co-op Education & training
 - i. Cooperative Education and Training
- 40) Co-op Statistics
 - a. Co-op Farmer Statistics, Trends
 - i. Co-op Restructuring 1989-1998
 - ii. Cooperative Growth-Trends, Comparisons, Strategy
 - iii. Farm Women and Agricultural Cooperatives in Kentucky
 - iv. Farmer Co-op Statistics 1984
 - v. Farmer Co-op Statistics 1986
 - vi. Farmer Co-op Stats-1995
 - vii. FaRMER Co-op Stats 1989
 - viii. Farmer Co-op Stats 1994
 - ix. Farmer Co-op Stats 2006
 - x. Growth and Trends in Cooperative Operations, 1951-1981
 - xi. Statistics of Farmer Co-ops 1974-75
 - xii. Stats of Farmer Co-ops 1962-63
 - xiii. Stats of Farmer Co-ops 1970-72
 - b. Historical Statistics
 - i. California's Contribution To Cooperation
 - ii. Cooperative Historical Statistics
 - iii. Major Farm Characteristics and Co-op Use
 - iv. Major Statistical Series of the US Department of Agriculture
 - v. Market Share of Commission Companies
 - vi. ND Biennial Report of Dept of Agriculture, 1966-68

- vii. North Dakota Farm Income
 - viii. Statistics of Farmers Cooperatives in Minnesota, 1950
 - ix. The NCB Co-op 100
 - c. Number of Co-ops-Farmers
 - i. Cooperative numbers
 - ii. Number of cooperative per 1000 farmers
 - iii. Number of Cooperatives relative to number of farms
 - iv. Number of co-ops per 1000 farms in US
 - v. Number of Co-ops per state
- 41) Correspondence letters-starting QBCC
- i. Advisory board discussion 1992
 - ii. Ag Rsch and Commercialization Act of 89
 - iii. BC letter-objectives 1989
 - iv. BC plan draft letter 1990
 - v. Burdick Center plan draft 1991
 - vi. Center Presentation notes 1990
 - vii. Drapt plan for center 1989
 - viii. letter to dean about reporting to dean of Ag
 - ix. letters sent from QBC to select board members
 - x. MSI grant application 1992
 - xi. NDAofCooperatives dissolves and donates to BC
 - xii. NDSU Partnership Proposal with American Crystal Sugar 1993
 - xiii. North Dakota Association of Rural Cooperatives 1993
 - xiv. Outline plan for center
- 42) Economics
- a. Cooperative Decision Making Survey
 - i. Co-op decision making survey
 - b. Data Source Related
 - i. Basic source of marketing data
 - ii. Census catalog and guide
 - iii. Computerized demographic database
 - iv. Sangib Bhuyan proposal
 - c. Economic Development Review
 - i. 94 survey of buying power
 - ii. Co-op projects in upper Midwest
 - iii. Economic Base
 - iv. Economic Development Review
 - v. Local econ development
 - vi. measure up
 - vii. Modeling the muliregional economic system
 - viii. Northern Plains premium beef
 - ix. Note from larry Theres good News

- x. Regional and local economic analysis
- d. Market Analysis
 - i. Analyzing your market
 - ii. Detecting flaws in marketing analysis
 - iii. Id a well-founded market analysis
 - iv. Market study for small business
 - v. marketing co-ops in mixed duopolies
 - vi. Minority producers
 - vii. New Ag and rural enterprises
 - viii. New product development
 - ix. Summary report for APUC

43) Equity

- i. A Proposal For A Pooled Reformulation Of The Capital Structure of Banks For Cooperatives
- ii. Alternative Financing Techniques For Cooperatives
- iii. An Analysis of Farmer Cooperative Capital Structure
- iv. Chp.13 Cooperatives and Equity Capital
- v. Cooperative Success Requires Loyalty Financial Commitment of Patrons
- vi. Financing And CApitalizing The Future Of Agribusiness Cooperatives
- vii. Generating Cooperative Capital at a Reasonable Cost-What Does the Future Hold
- viii. Regional Cooperative Directors Conference
- ix. Return to Capital In Cooperatives
- x. Strategies For Capitalizing Farmer Cooperatives
- xi. The Case For Converting Cooperative Member Investments Into Common Stock
- xii. The Cost of the Capital in Minnesota Dairy Cooperatives by Thomas E. Snider and E. Fred Koller

44) Equity Redemption

- i. Agribusiness Surveys and Nonresponse Bias-The Case of Financial Performance and Equity Redemeption Pratices of Kansas Cooperatives
- ii. Andrew J. Volstead- Patron of Cooperatives
- iii. Capital Acquisition and Redemption Strategies For Cooperatives-The Search For An Equitable Strategy by Bruce L.Jones
- iv. Consolidation of Allocated Equity for Merging Cooperatives Previously Operating On a Revolving Fund
- v. Equity Redemption
- vi. Equity Redemption Guide-USDA
- vii. Equity Redemption Plans Used by US Farmer Cooperatives
- viii. Equity Redemption Practices of Agricultural Cooperatives
- ix. Equity Redemption-Issues and Alternatives
 - x. Financial Impact of Mandatory Equity Programs On Farmer Cooperatives
 - xi. Highlights
 - xii. Measuring the Equity Redemption Performance of Farmer Cooperatives

- xiii. Retained Cooperative Earnings Redemption Vs. Securities Exposure
- xiv. Retirement of Patronage Credits
- xv. Revolving Cooperative Equity- A Generation of Misunderstanding
- xvi. Special Cooperative Events and the Law
- xvii. St. Paul Bank Revises Capitalization Program
- xviii. Stock Retirement Options of Cooperatives

45) Farm Credit Services

- i. Agency Status for the Cooperative Farm Credit System
- ii. Hard Times at FCS
- iii. Lamoure land bank board re-elected; quickly ousted
- iv. Lamoure land bank finds itself in limbo
- v. Red Ink Deepens at Farm Credit System
- vi. St. Paul reports loss of \$38.8 million
- vii. Suit filed against re-elected LaMoure directors
- viii. The PCA Cooperative- Patron Credit Plan

46) Finance

a. Allocation Losses

- i. Accounting And Auditing Forum
- ii. Allocation of Losses- Tax, Legal, Member Relations, Financial Structure and Equity Ramifications
- iii. Co-op Patrons Should Carry Fair Share of Capital Costs
- iv. Distribution of Net Losses
- v. Equity Ramifications To The Allocation of Cooperative Operating Losses
- vi. IRS Includes section 277 Rationale in Private Ruling Involving Loss Allocations By a Nonexempt Co-op
- vii. Recognition And Handling Of Cooperative Losses- A Manager Perspective

b. Auditing, Accounting

- i. Bookkeeping Forms Your Co-op Needs
- ii. Business Record Retention Guidelines
- iii. Cooperative Accounting Courses
- iv. Cooperative Accounting Practices
- v. Cooperative Director-Manager Seminar
- vi. Cooperative's Director and the Audit
- vii. Director Development
- viii. Farm Supply Co-ops Financial Performance
- ix. MND Cooperative Audit Report
- x. National Society of Accountants for Cooperatives
- xi. ND Assn. Co-ops Workshop Dec. 1989
- xii. Riverview Farmers Cooperative Company
- xiii. What to Expect of an Auditor

c. Dist. of Income

- i. Agricultural Co-ops-Retained Patronage Dividends and the Federal Security Acts

- ii. Cash Flow Comparisons of Two Methods Of Allocating Co-op Patronage Refunds
 - iii. Distributing Gains From Selling Capital Investments
 - iv. Nonqualified Notices An Alternative For Distributing Co-op Earnings
 - v. Understanding Retained Patronage Refunds in Agricultural Co-ops
 - vi. What Are Patronage Funds
- d. Finance Data
- i. Equity Elevator Balance Sheet
 - ii. Farmer Cooperatives Financial Profile 1997
 - iii. Farmer Cooperatives Financial Profile, 1987
 - iv. Financial Ratios For Agricultural Cooperatives and Food Processing Corporations
 - v. Financial Ratios
 - vi. Lafayette Cooperative Elevator Co. Voting Common Stock
 - vii. St Paul Bank For Cooperatives 1990
 - viii. The Use of Multidimensional Models In Evaluating The Financial Performance of Agricultural Cooperatives
 - ix. Top 100 Ride-10 year Coop Financial Roller Coster
- e. Managing co-op Finance
- i. A Guide to Modern Management for Cooperatives
 - ii. A Patronage Dividend Distribution System
 - iii. Ag Econ Quiz 374
 - iv. Alternative Financing Techniques For Cooperatives
 - v. An Economic Analysis for Improving the Management of Kansan Grain Cooperatives
 - vi. Analyzing A Cooperative Business
 - vii. Analyzing Cash Patronage Refunds, Equity Redemptions and Growth in Farmer Cooperatives
 - viii. Base Capital Plan
 - ix. BFC-Analyzing A Cooperative Business
 - x. Business Record Retention Guidelines
 - xi. Cooperatives Tax Advantages-Growth, Retained Earnings and Equity Rotation
 - xii. Crash Course in Financial Structure for The New-Venture Cooperatives
 - xiii. Departmental Savings and Loss Characteristics for 12 local co-ops
 - xiv. ER of Equity hold by co-op
 - xv. Evaluating Alternative Capital investment Programs
 - xvi. Ex-elevator manager enters plea
 - xvii. Financial instruments Issued by Agricultural Cooperatives
 - xviii. Financial reporting to the board of directors
 - xix. Financing Cooperatives
 - xx. Financing Cooperatives Of The Future
 - xxi. Formation of Cooperatives a Game-Theoretic Approach with Implication for Cooperative Finance
 - xxii. How to make sense out of your co-ops annual report

- xxiii. Important Consideration Basic to Financing in Cooperatives
 - xxiv. Learning Co-op financial language
 - xxv. Managing Financial Components Crucial To Efficient Cooperative
 - xxvi. Recent New York Legislation Will Serve As A Shield For Agricultural Cooperatives
 - xxvii. Retained Cooperative Earnings-Redemption vs. Securities Exposure
 - xxviii. St. Paul Bank Revises Capitalization Program
 - xxix. Thinking About Cooperative Investments
 - xxx. Tools For Financial Planning
 - xxxi. Understanding Retained Patronage Refunds in Agricultural Cooperatives
 - xxxii. Working with Financial Statements USDA Co-op Guide
 - f. Performance Finance
 - i. Changes in Financial Performance Missouri Local Farm Supply Cooperatives
 - ii. Financial and Operating Performance of Co-op Unit Train Shippers in ND
 - iii. Financial Performance of Missouri Local Farmer Supply Cooperatives
 - iv. Kansas Farmer Cooperatives Financing
 - v. Sources of Capital Used In Agricultural Cooperative Organizations
 - vi. The Economic Performance and Industrial Structure of the North Dakota Economy
- 47) Future, Problems, Research
- a. Appraisal, Performance
 - i. A Full-Service Cooperative Concept
 - ii. Ag. Co-ops Self Inflicted Wounds
 - iii. Are Cooperatives In Trouble
 - iv. Are New Operating Concepts Compatible Bedfellows With Basic Co-op Principles
 - v. Cooperative Bigness Under Attack
 - vi. Co-ops down the drain...is it possible
 - vii. Family Farmers Can Earn Membership in Tomorrow's Industrialized Agriculture
 - viii. Impact of Agric. Marketing Co-ops on MARKET Performance in US in 1982
 - ix. Implications of the Future Macroeconomic Environment Evolution of Farmer Cooperatives
 - x. Limitations of Marketing, Purchasing, and Service Organizations
 - xi. The Federal Government As a Factor in Market Structure of Agriculture
 - xii. What It Takes At Success For Tomorrow's Cooperatives
 - b. Future
 - i. Cooperatives and the Future- Reflections and Projections
 - ii. Co-operatives In The Year 2000
 - iii. Model For Tomorrow's Cooperatives
 - iv. Outline Discussin Future, Structure and Opportunities
 - v. Outside Forces Precipitation Study of Changing Cooperative Structure
 - vi. The Challenging Complexion of Agriculture- Its Implications For Cooperatives
 - vii. The Future of Agricultural Cooperatives in the USA
 - viii. The Future of Agriculture-Who Will Decide
 - ix. The Future of Farmer Cooperatives

- x. The Future Structure of Agriculture-What Will Be The Cooperative System's Response
- xi. The Impact of Globalization on Cooperatives
- xii. The New Drive For Farmer Cooperative Predominance
- c. Note Elsewhere Classified
 - i. Agrisource
 - ii. Modular Corporations and Private Labels
 - iii. Relationships among Information Expenditure, Economic Performance, etc
- d. Problems, Opportunities, Issues Emerging
 - i. Agricultural Cooperative Issues For The 1990s
 - ii. Agricultural Cooperatives in Transition
 - iii. Agricultural Decision Making In a New Environment
 - iv. Can Cooperatives Meet The Challenge
 - v. Can Cooperatives Serve Large Young Farmers in the Seventies
 - vi. Can Yesterday's Cooperatives
 - vii. Contentment or commitment
 - viii. Co-ops in a Changing Agribusiness
 - ix. Leadership To Put It All Together
 - x. Some Criteria For Successful Farmer Cooperation In The Years Ahead
 - xi. The Challenges and Opportunities Facing Cooperatives
 - xii. The Future of Cooperatives
 - xiii. The Industrial Evolution of Cooperatives
 - xiv. The Role of Cooperatives in Future Agriculture
 - xv. The Role of Cooperatives In the Future

48) Historical Aspects

- i. 14 Co-ops On Fortune's 500
- ii. A Century of cooperative development
- iii. Agricultural Cooperatives- Pioneer to Modern
- iv. Appraisal- Historical perspective
- v. Chp.4-Important Personalities in the Development of Cooperatives
- vi. Cooperatives- A Look at Their Past and Future
- vii. Development in Operating Practices and Organization
- viii. Events in Cooperative History
- ix. Farmer Cooperative Workshops in the Ukraine
 - x. Farmland First Among 14 Co-ops Included on 1992 Fortune 500
 - xi. Historical Evolution of the Cooperative
 - xii. Historical Development of Cooperatives Abroad
 - xiii. History of Cooperatives in the United States
 - xiv. Oldest Oil Co-op In The World
 - xv. Philadelphia Contributionship
 - xvi. Pseudo Co-ops- A Case for State Cooperative Councils
 - xvii. South Dakota's first. and oldest, cooperative turns 100

- xviii. The Environment In Which Farmer Cooperatives Began
- xix. The Sapiro Cooperative Philosophy-It's Relevance to Modern Cooperatives
- xx. The Second Hundred Years of Cooperatives

49) History

- i. 150 Years of Celebration
 - ii. 150 years of Cooperatives
 - iii. 1994-The Year of Cooperatives
 - iv. Economic Democracy for the Northern Plains-Cooperatives and North Dakota
 - v. History of Cooperatives in North Dakota
 - vi. History of ND
- b. History-States
- i. Bill Hurth and MFA- The Early Years
 - ii. Florida Farmer Cooperatives
 - iii. Number of Grain Elevators
 - iv. Population Trend in North Dakota
 - v. References
 - vi. The Development of Agricultural Cooperatives in California

50) Industry Studies

- a. Dairy
- i. Cooperative Activities in Marketing Fluid Milk in the Chicago Federal Order Market
 - ii. Dairy Cooperatives
 - iii. Dairy Farmers' Valuation of Cooperative Market Security
 - iv. Marketing Operations of Dairy Cooperatives-1989
 - v. Marketing Operations of Dairy Cooperatives 1984
 - vi. Marketing Operations of Dairy Cooperatives 1994
 - vii. Services of Dairy Marketing Cooperatives in the North Central Region
- b. Farm Credit
- i. Farm Credit System Funding
 - ii. Profit Efficiency of Farm Credit System Associations
- c. Project 1995-A Look into the Future
- i. Business Technology in Finance and Agriculture in 1995
 - ii. Farmland Symposium on Cooperative Structure And Strategy
 - iii. Government Policy Toward Agriculture and Finance in 1995
 - iv. Human Resouce Trends Through 1995
 - v. Notes 1
 - vi. Notes 2
 - vii. Production Agriculture and Rural America
 - viii. Project 1995- A Look to the Future
 - ix. Symposium letter and Agenda
 - x. The Financial MARKets and Institutions in the Financial Industry
 - xi. The Nature and Role of Cooperatives and Agribusiness in 1995

51) International Co-ops

- i. About Polish Cooperatives
- ii. Agricultural Cooperatives in Korea
- iii. Agricultural Co-operatives in Nordic Countries
- iv. Chinese writing-Public Policy Toward Cooperatives
- v. Commodity Marketing Through Cooperatives-Africa, Asia
- vi. Cooperation in Agriculture
- vii. Cooperative Information Note Republic of Korea
- viii. Cooperative Information Note-Dominican Republic
- ix. Cooperatives Information Note Republic Of Senegal
- x. Cooperatives Ponder Impact, Opportunities in North American Free Trade Agreement
- xi. Cooperatives, Statutory Marketing Organizations and Global Business Strategy
- xii. COPAC Info
- xiii. Correspondence with South China University
- xiv. Dept. of Agri. and Labor North Dakota Division of Co-ops
- xv. Directory of Organizations Engaged in Cooperative Research
- xvi. Global Figures
- xvii. International Business Arrangements Used by Cooperatives
- xviii. International Co-operative Alliance Mailing addresses
- xix. International Development Digest 1990
- xx. List of publications on The Trend and Characteristics of the World Agricultural Co-operatives
- xxi. Moshava, Kibbutz, and Moshav-Patterns of Jewish Rural Settlement and Development in Palestine
- xxii. National Experience in Promoting The Co-operative Movement
- xxiii. NCBA President picks his Top 10
- xxiv. Organizational Growth and Change at Mississippi Market Cooperative
- xxv. Selected Bibliography-Cooperative Marketing
- xxvi. Ship Chartering Alternatives for Grain-Exporting Cooperatives
- xxvii. Small-Scale Fisheries Cooperatives
- xxviii. Status of French Cooperatives
- xxix. TCN- An Innovative Cooperative
- xxx. The Collective Farm in Soviet Agriculture
- xxxi. The Cooperative Movement-An International View
- xxxii. The Cooperative Network In Developing Countries-A statistical picture
- xxxiii. The Cooperative Way A Method of World Reconstruction
- xxxiv. The Crumbling Chinese Communist People's Commune
- xxxv. Training Facilities for Cooperative Personnel in African Countries
- xxxvi. What is COPAC

52) International Co-ops(merge)

- a. Cooperative Movement in the Arab World

53) International Trade

- a. International Trade 1
 - i. A Cooperative Look Abroad
 - ii. Agricultural Exports by Cooperatives, 1990
 - iii. Can Cooperatives Be Grain Exporters
 - iv. Co-op Community, Credit Resources Well Suited for Trade Comp.
 - v. Co-ops Need More Aggressive Stance to Boost Share of Trade
 - vi. Enhancing US competitiveness overseas
 - vii. Expanding Exports May Depend on Policy Decisions Shaping Legislation
 - viii. Expansion of Markets by Cooperatives The Central Bank for Cooperatives' View
 - ix. Export financing By Cooperatives Through The Banks For Cooperatives
 - x. Farm Credit Moves Into 21st Century
 - xi. Farmer Cooperatives in International and Oilseed Markets
 - xii. Foreign Connections Yield Benefits for Ag Co-ops
 - xiii. Imports by Cooperatives, 1991
 - xiv. International Business Strategies- New Directions for Farmer Cooperatives
Coference Proceedings
 - xv. International Trade notes
 - xvi. Linkages to World Markets
 - xvii. Marketing High-Value Food Products in the Asian Pacific
 - xviii. Marketing Strategies For Cooperatives Exporting Fruit to Western Europe
 - xix. Multi-National Cooperative Effort Offers New Trading Possibilities
 - xx. National Institute On Cooperative Education
 - xxi. Porblems with Exports of Grain
 - xxii. Soviets Prime Customer of Almond Growers Exchange
 - xxiii. Structural Changes in Cooperatives
 - xxiv. The California Almond Growers Exchange Experience in Japan
 - xxv. Trade Corporation Today or No Tomorrow
 - xxvi. US Ag Competiveness
 - xxvii. Using Export Companies to Expand Cooperatives Foreign Sales
 - xxviii. Visions of World Economic Restructing in the Long Run
- b. International Trade 2
 - i. American Cooperative Exporters- Fruit, Veg. and Nuts
 - ii. American Cooperative Exporters-Dairy, Livestock and Poultry
 - iii. American Farmers in the Grain Export Business
 - iv. Export Marketing Guide For Cooperatives
 - v. Export Techniques of Grain Cooperatives
 - vi. Foreign Trade of Cooperatives
 - vii. Guide For Prospective Agricultural Cooperative Exporters

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- a. Contrast of Legal Forms
 - i. Charac. and Legal Requirements for Forms of Organizations Available to Alabama Farmers

- ii. Cooperatives and Other Types of Business Organizations
- iii. Limited Liability Companies and a Minnesota Private Letter Ruling
- iv. Char., Advantages, and Disadvantages of the Forms of Business Org. by Alabama Farmers
- v. Cooperative Benefits and Limitations
- b. General Introduction to Co-ops
 - i. Advising People About Cooperatives
 - ii. Cooperative Benefits and Limitations
 - iii. The Role of Cooperatives In The American Economy
 - iv. The Seventh Cooperative Principle
 - v. What is Cooperation
 - vi. A Teacher's Guide on Cooperative Enterprise in the American Economy
 - vii. Co-op Status No Guarantee of Success; Principles Guide
 - viii. Cooperatives in Agribusiness
 - ix. How We Organize To Do Business In America
 - x. The Role of Cooperatives in the American Economy 1985
 - xi. Understanding a Cooperative
- c. Intro-Principles, What is a co-op
 - i. A Populist View of Cooperative Principles
 - ii. A Proposal for a New Cooperative Principle- a Futures Perspective
 - iii. Basic Cooperative Principles and Methods of Doing Business
 - iv. Comments on Principles
 - v. Conclusions regarding Cooperative Movement
 - vi. Co-op Ownership and Control
 - vii. Co-op Principles In The 20th Century
 - viii. Cooperative Principles and Practices Redefined for 5 Minute Explanation
 - ix. Cooperative Principles and Practices Redefined for 5 minute Explanation
 - x. Co-operative Principles for a new age
 - xi. Cooperative Principles Revisited
 - xii. Cooperatives a Vital Part of the American free enterprise system
 - xiii. Do Cooperative Principles Need Reappraisal
 - xiv. Limited Liability Company- An Alternative Business Organization
 - xv. Notes Taken at Ed. Week Class on Legal Form of org.
 - xvi. Principles that Characterize True Cooperatives
 - xvii. Rochdale Principles
 - xviii. Rochdale Principles Overhead
 - xix. The Cooperative Principles
 - xx. The Missing Seventh and Other Silent Principles
 - xxi. The New Cooperative
 - xxii. The Rochdale Principles and Modern Cooperatives
 - xxiii. Today's Principles
- d. Legal Foundations

- i. Cooperative Principles and Legal Foundations
 - ii. Legal Foundation of Cooperatives Found in Incorp. Statutes
 - iii. Understanding Capper-Volstead
- e. Principles
 - i. 1996 ACE Institute
 - ii. Co-op Principles in the 20th Century
 - iii. Co-op Threads Tie Past, Present and Future
 - iv. Cooperative Principles and Statutes
 - v. Cooperative Principles are Updated by ICA
 - vi. Cooperative Principles Revisited
 - vii. Cooperative Statesmanship Emerging Principle to Guide Hard Choices
 - viii. Cooperatives and the Role of Rochdale
 - ix. Cooperatives in Agriculture
 - x. International Co-operative Alliance
 - xi. Positioning Farmer Cooperatives for the Future
 - xii. Texas Farmer Cooperative Principles
- f. Propaganda- Co-ops
 - i. Advantages & Disadvantages
 - ii. Are Rochdale Principles Applicable In Today's Cooperatives
 - iii. Cooperatives and their Business Neighbors
 - iv. Cooperatives Distinctive Business Corporations
 - v. Cooperatives in Agribusiness
 - vi. Cooperatives- Partners in American Life
 - vii. Cooperatives-What They Are
 - viii. Co-ops Are People
 - ix. Co-ops Are People no.3
 - x. Did You Know
 - xi. Hard Ques. and Straight Answers about Farmer Co-ops
 - xii. People Help Themselves Through Cooperatives
 - xiii. Students Look At Cooperatives As They May Affect Their Lives in 10 Years
 - xiv. Students Look at Cooperatives In Their Daily Lives
 - xv. Understanding Your Cooperatives
 - xvi. What Are Cooperatives
 - xvii. What are Co-ops
 - xviii. You asked about co-ops
 - xix. Youth and Cooperatives

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- a. Legal-Global pub
 - i. Agricultural Cooperatives And The Federal Trade Commission
 - ii. Articles Of Incorporation of Cass Clay Creamery
 - iii. Capper Volstead Impact On Cooperative Structure
 - iv. Compiled Cooperative Laws 1967 Cumulative Supplement

- v. Cooperative Laws in the USA 1981
- vi. Cooperatives
- vii. Federal Legislation Affecting Cooperatives in the U.S.
- viii. Federal Statutes of Special Importance to Farmer Cooperatives 1990
- ix. Legal Considerations Of Starting a Business
- x. Sample Legal Documents for Cooperatives
- xi. Statutory Middle Age for Cooperative Legislation
- xii. The Legal Basis For Cooperatives
- b. Materials on Loan-QBCC
 - i. Loans of Burdick Center Materials
 - ii. Materials On Loan
- c. Non Ag Co-ops in ND
 - i. Market Potential For Non-Ag Businesses in ND-Scope For Co-ops
- d. Other co-op legal forms LLC
 - i. Production Cooperative Model Study
 - ii. South Dakota Elevators Form Easter Farmers Co-op
 - iii. Two Local Cooperatives Join Harvest States

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- ii. Current Cooperative Cases-1986
- iii. Giant Sunkist Co-op Beset by Government, Business and Growers
- iv. Rice co-ops prepare for antitrust case
- v. Sunkist-FTC Proposed Settlement
- vi. The Billion Dollar Farm Co-ops Nobody Knows

57) Mailing List

- i. coop addresses 1992-letter soliciting support for QBCC
- ii. Mailing List for Training Survey 1994
- iii. QBCC Label Mailing List 1998
- iv. QBCC Mailing List 1998

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- a. CEO
 - i. A Manager's Pledge
 - ii. Answering Directors' Questions
 - iii. Appraising Manager Performance
 - iv. Cooperative Code of Ethics
 - v. Executive Compensation-How Cooperatives compare
 - vi. Incentive Pay Plan Links Profitability To Participation
 - vii. Manager Holds An Important Key to Co-op Success
 - viii. Managers and Directors-who does what
 - ix. Some believe American Crystal Sugar Pres. deserves better
 - x. The Farmer Cooperative Manager
 - xi. The Manager's Role and Responsibility in a Successful Cooperative

xii. The Title Does Make a Difference

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- i. A Look at Director Liability
- ii. A New Tool For Boards- The Strategic Audit
- iii. Beef Vertical Marketing System-A Producer-Driven, Consumer-Focused Approach
- iv. Briefcase for Boards
- v. Candidates Sought For Appointed Director
- vi. Co-op Directors
- vii. Co-op Policy Handbook For Directors
- viii. Cooperative Director Liability Exposure-Issues and Resolutions
- ix. Cooperative Director Responsibility and Liability- Case Studies
- x. Cooperative Directors' Liability and Protection
- xi. Co-operative Leadership 2000
- xii. Corporate Rules Are Applied to a Cooperative
- xiii. Defining the Duties of Directors
- xiv. Director Compensation In Northeast Agricultural Cooperatives
- xv. Director Liability
- xvi. Director Liability for CA Co-ops
- xvii. Director Responsibilities
- xviii. Directors Should Be Own Hardest Critics
- xix. Directors Vital Communication Link Between Co-op Management, Members
- xx. Distinguishing Board And Management Decision Areas
- xxi. Duties of Directors
- xxii. Farm Credit Services Strategic and Operational Business Plan
- xxiii. Farmer Cooperative Directors
- xxiv. Finding and Training New Directors
- xxv. How Can New Director Assure Co-op Members of Accountability
- xxvi. How Do Directors Evaluate Decisions Made And Programs Implemented
- xxvii. Laws Provide Guidelines on Legal Responsibilities of Co-op Directors
- xxviii. Leadership- A Big Job
- xxix. Liability Prevention For Cooperatives
- xxx. Measuring Co-op Directors
- xxxi. Monthly Meeting
- xxxii. Myths and Maxims of Co-op Boards
- xxxiii. NDAC Managers and Directors Workshops
- xxxiv. Nomination procedures for election of directors
- xxxv. Performance Planning and Appraisal
- xxxvi. Principles of Cooperation Good Base for Board, Management Relations
- xxxvii. Purpose of Presentation & Dialogue
- xxxviii. Report on PCA Director Education Needs
- xxxix. Responsibilities And Problems Of New Boards Of Directors
- xl. Responsibilities of Cooperative Directors and Managers

- xli. Should I Serve As A Director Or Officer Of A Cooperative
 - xlvi. Small Cooperative Business Forum
 - xlvi. The Cooperative Director
 - xlvi. The Director's Role
 - xlvi. The Texas Agricultural Cooperative Board Chairman
 - xlvi. Understanding the Role of Co-op Boards, Management, and Members
 - xlvi. What Co-op Directors Do
 - xlvi. You and Your Directors- A Lesson in Compatability
 - xlvi. Your Control Responsibilities As A Director
- c. Employees
- i. Employees Help Co-ops Serve
 - ii. Guidelines Co-op Employees Need
 - iii. Maintaining Employee Satisfaction Some Hows and Whys
 - iv. Managing Human Resources In The Cooperative Business
 - v. Recruiting and Training Co-op Employees
 - vi. Speaking Personally Does Your Co-op Get Good Grades
 - vii. Training Tomorrow's Workforce
 - viii. Wisconsin Dairies Communications Evaluation
- d. Ethics
- i. A Matter of Trust
 - ii. Strengthening Ethics within Ag Co-ops
- e. Functions- Plan,Org,Direct, Control
- i. Business Planning Guide
 - ii. Candidate Evaluation Summary
 - iii. Decision Making in Membership Organizations
 - iv. Economic Research and Planning Conf. For Co-ops
 - v. Economic Research And Planning Conference For Cooperatives
 - vi. Interview Questions
 - vii. Long Range Planning
 - viii. Mission Statement of Co-op
 - ix. Plan Report Content
 - x. Planning For The Local Cooperative
 - xi. Strategic Planning Handbook for Cooperatives
 - xii. Strategic Planning Systems of Large Farmer Cooperatives
 - xiii. Strategic Planning- Vision Not Just Tactics
 - xiv. The Cooperative Director
- f. Leadership-general
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 - ii. Cooperative Side of Business Neglected
 - iii. Discovering Problems in Cooperative Operations
 - iv. Exercising The Control Function- A Challenge To Cooperative Directors and Management

- v. Farmers Perceptions of the Comparative Performance of Cooperative and Proprietary Agribusinesses
- vi. How Cooperatives Are Run and Managed
- vii. Improving Management of Farmer Cooperatives
- viii. Leadership to Pull it All Together
- ix. Leadership, Skills and Development
- x. Management Of Integrated Agribusiness Cooperatives
- xi. Relationship Between Cooperative Managers and Boards of Directors
- xii. Selecting Leaders For The Future
- xiii. What Is a Total Business Audit
- xiv. Why Co-ops Sometimes Pick Poor Managers
- xv. Without Understanding and Support of the Membership, a co-op simply can't survive
- xvi. Your Cooperative- Will You Lose It Through Inefficiencies
- g. Management Notes
 - i. Management Notes
- h. Negotiation, Conflict Resolution
 - i. From Trade to California Fair Practices Act
 - ii. Managing Conflicts in Cooperative Organizations
 - iii. Negotiating Strategic Alliances
- 59) Marketing
 - i. Marketing Coordination in Agricultural Cooperatives
 - b. Grain & Oil Seeds
 - i. Marketing and Transportation of Grain By Local Cooperatives
- 60) Marketing Branded Products
 - i. Assessing the Competitive Interaction
 - ii. Empirical Analysis of Competitive Interaction in Food Product Categories
 - iii. Share, Price and Category Expenditure
- 61) Member Attitudes
 - i. A Supply Cooperative-As Farmers See It
 - ii. Attitudes and Opinions of Texas Agricultural Cooperative Members
 - iii. Farm Operators' Attitudes Toward Cooperatives
 - iv. Farm Women and Agricultural Cooperatives in Kentucky
 - v. Favorable Attitudes Among Cooperative Members
 - vi. How Members Feel Cooperatives
 - vii. Liability Prevention for Cooperatives
 - viii. Southern Dairy Farmers' Evaluation of Milk Handlers
 - ix. Survey of Ocean Spray Cooperative Members
- 62) Membership Relations
 - i. A Creed For Cooperative Members
 - ii. Agricultural Marketing Attitudes and Methods
 - iii. American Crystal closes co-op meetings to public

- iv. Are You Communicating
- v. Building A Quality Partnership
- vi. California Focuses on Cooperative Education
- vii. Communications Vital to Cooperatives
- viii. Cooperative Business Journal Dec. 1987-Who is Cheerleader For Cooperatives
- ix. Cooperative Education and Training
- x. Cooperative Education Needs
- xi. Cooperative Member Responsibilities and Control
- xii. Cooperative-Member Education and Communication-Case Study
- xiii. Drayton Probed Its Membership
- xiv. Effective Employee Training Program
- xv. From Farmland-Russ Weathers
- xvi. Getting To Know You
- xvii. Have Cooperatives Outlived Usefulness or has Education Short-Changed Co-ops
- xviii. How Members Feel About Cooperatives
- xix. How Members Feel-Tables
- xx. How To Get Your Members Involved
- xxi. Improve Meetings By Involving Audience
- xxii. Improving Your Communications
- xxiii. Information Programs Used By Kansas Farmer Co-ops
- xxiv. Keeping Cooperative Membership Rolls Current
- xxv. Liability Protection For Cooperatives
- xxvi. Making Member Relations Succeed
- xxvii. Member Involvement
- xxviii. Member relations functions reorganized
- xxix. Members Make Co-ops Grow
- xxx. Members Need to Pay Attention to Their Co-op
- xxxi. Membership- An Organizational View
- xxxii. Membership Practices of Local Cooperatives
- xxxiii. Membership Relations
- xxxiv. Organizing and Conducting Cooperative Annual Meetings
- xxxv. Quality Varies In University Cooperative Programs
- xxxvi. Retaining Member Loyalty Requires Closer Study by Board
- xxxvii. Swiss Valley Combines Co-op Info With Night Away From Farm
- xxxviii. The Role Of The Board With Members
- xxxix. The Role Of The Cooperative Educator
 - xl. Using Cooperative Directors To Strengthen Member Relations
 - xli. Ways To Improve Board Meetings
 - xl.ii. What Cooperative Members Should Know
 - xl.iii. What We Want to Know About Our Cooperatives

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- i. Interpretation of the exemption for cooperatives from the anti-corp. farming law

- ii. May a cooperative operate a swine production facility
- iii. Sample Articles of Association and Bylaws
- iv. Tax Advantages Of Limited Liability Companies

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- i. 1st Bloomquist lecture
- ii. Audio and Video Inventory
- iii. LAN Help
- iv. Number of Cooperatives by state
- v. Process For Reporting Work Place Injuries
- vi. Publishing Center Survey
- vii. Training Program for New and Emerging Cooperatives

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- i. 100 Largest Production Credit Associations
- ii. 326 Cenex co-ops now MSI insured
- iii. A Major Co-op Fell Into Big Trouble
- iv. Almond Folks Put Out A New Welcome Mat
- v. American Crystal Sugar growers collect
- vi. AWG, Kan Has Set High Goals
- vii. Center to promote co-ops
- viii. Co-op facts vs. media myths
- ix. Co-op food clubs gaining strength
- x. Co-op house Termed an alternative
- xi. Co-op leaders puzzled by IRS refund challenge
- xii. Co-op Loses Suit Over Its Voting System
- xiii. Co-op News Clips
- xiv. Co-op News Clips 2
- xv. Co-op News Clips 3
- xvi. Co-op News Clips 4
- xvii. Co-op News Clips 5
- xviii. Co-op News Clips Special Report
- xix. Cooperation Among Cooperatives
- xx. Cooperative Calendar 1983-84
- xxi. Co-ops reflect troubles of their farmer owners
- xxii. Co-ops role, management supervision needs rethinking
- xxiii. Co-ops study combining soybean facilities
- xxiv. Fact Sheet-1982 Business Volume of Farmer Co-ops
- xxv. FAR- Mar-Co To Sell Shares in Grain Elevators
- xxvi. Fargo Co-op offers plain food
- xxvii. Farm Credit System Looks Toward The Year 1995 With \$4 Million Study
- xxviii. Farmer co-op sales slipped in 1985
- xxix. Federally Linked Lenders Under Fire
- xxx. Growmark to pay off 25 elevators that sued

- xxxi. GTA affiliates to vote on new bylaws allowing acquisition and name changes
- xxxii. GTA, West Coast growers form Harvest States Co-op
- xxxiii. Harvest States Rebuilding equity is prime difficulty
- xxxiv. Land O' Lakes, 2 co-ops may form soy unit
- xxxv. Let's confront criticism
- xxxvi. Members United to Revive Finley co-op
- xxxvii. MSI-Fifty Years' Service to Farmers, Growing Co-ops
- xxxviii. New Building reflects NCDC's progress
- xxxix. Ohio Farmers Landmark study merger benefits
 - xl. Rugged Economy, competition turning farm cooperatives into better businesses
 - xli. Six Cooperatives On Fortune's 100 Diversified Service List
 - xlii. Special Report
 - xliii. Special Report Co-op Major Transactions 1981-83
 - xliv. Tax report
 - xlv. The top 20 US elevator companies
 - xlvi. Tough Times Put Co-ops through Changes
 - xlvii. USDA reports '82 farm co-ops net margins off 41 percent
 - xlviii. Your Own CF Industries

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a. New Folder

- i. 15 years of Financial Innovation for America's Cooperatives
- ii. Health Care Reform
- iii. Cooperatives- A Housing Alternative For Rural America
- iv. Keys to Successful Cooperative Housing in Rural Areas
- v. Non-member Equity Instruments For Consumer and Worker Cooperatives
- vi. Tales of Two ESOPs
- vii. Telecommunications Cooperative Network

b. Non Ag Mtl

- i. 400 Pharmacists Can't Be Wrong
- ii. America's Hot New Dish
- iii. CoBank
- iv. Doing What Comes Naturally
- v. Educational Service Agencies
- vi. Food And Hardware Co-op Wholesalers
- vii. Food Services Purchasing Co-op
- viii. Healthcare Coalitions-Assessment for National Cooperative Bank
- ix. Info from trade Assn.
- x. Niche Supermarketing
- xi. Purchasing-Shared Services Cooperatives
- xii. Summary of call with Bill Isberg
- xiii. Synopsis Of Hardware Wholesalers
- xiv. Taking Care of BIDness

- xv. Up on the Farms
- xvi. Washington Area Contacts
- xvii. With NCB's Member-Finance Loans. Hardware Retailers Hammer Out Greater Market Share

c. Non-Agr. Co-ops

- i. A Consumer Cooperative Profile-REI
- ii. Close to Home
- iii. Co-op Housing
- iv. Co-op Information
- v. Cooperative Enterprises Share Success Through Northcountry Cooperative Development Fund
- vi. Cooperative Housing A Development Primer
- vii. Co-ops In Health Care Reform
- viii. Member-Owned and Member-Served creating job opportunities for Co-op Members
- ix. Minnesota's Natural Food Co-ops
- x. Minnesota's Unvarnished-Approach to Development
- xi. Strategic Alliances Among Rural Hospitals
- xii. The Role Of Member Education In West Coast Retail Consumer Food Co-ops

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- ii. 1988 Annual Report E & I
- iii. Agricultural Cooperatives In Transition
- iv. Birth Of A Cooperative Is A Must Reading
- v. Can Low-Income Producer Co-ops Survive California Ag Climate
- vi. Cooperative Shippers Association In Todays Deregulated Environment
- vii. Cooperative Statistics 1988
- viii. Credit Of Urban Purpose
- ix. Economic Feasibility of Organizing Marketing And Supply Cooperatives By The Low-Income Farmers In South Carolina
- x. Education cooperative may grow into multi-state system
- xi. ESOP Growth Continues Strong
- xii. ESOPs Dead Or Alive
- xiii. Examples Of Other Co-ops
- xiv. Forming a Shipper Association May Save Local Rail Service
- xv. ICA Publications List
- xvi. More joint efforts among samll manufacturers
- xvii. National Cooperative Bank
- xviii. Pace Selected Publications List Sept. 1987
- xix. Principles of Cooperative Enterprise
- xx. Review of Law & Social Change
- xxi. Shared-Services Cooperatives

- xxii. The Cooperative Accountant
- xxiii. The Money-Minded Mountaineers
- xxiv. Trade, Business and Commercial Organizations
- xxv. World beats path to mailbox of rural craft co-op
- b. Consumer Cooperatives
 - i. Consumer Cooperatives
 - ii. Patronage Payments Exempt From Report
 - iii. The Potential For Growth Of Consumer Cooperatives
- c. Dairy Co-ops
 - i. Cooperatives in the Dairy Industry
 - ii. Dairy Cooperatives
- d. Employee owned ESOPs
 - i. Chapter 8-Business, Worker and Quasi Cooperatives in the US
 - ii. Employee Co-ops Grow
 - iii. Employee ownership plan good for Dakota Electric
 - iv. ESOPs REvolution Or RipOff
 - v. Projecting The Long-Term Consequences of ESOP Vs Co-op Conversion of a Firm On Employee Benefits and Company Cash
 - vi. The Development of Ag Cooperatives in Korea
 - vii. The Employee-owned enterprise- A different kind of cooperative
 - viii. They're Their Own Employees
 - ix. When Workers get in the Takeover Game
 - x. When Workers Take Over the Plant
 - xi. Worker Co-ops are Democratic
- e. Food Co-ops
 - i. Co-op Supermarket
 - ii. Food Co-ops In A Struggle
 - iii. Grocers' Private Labels Go From Lowly to Lofty
 - iv. The Renaissance of Consumer Food Cooperatives-Sources of Growth, 1960-1980
 - v. What Is Plain Foods Co-op
- f. Forestry Co-ops
 - i. Forestry Cooperatives Offer Opportunitites for Divers Interests of Woodland Owners
 - ii. Forestry Cooperatives Organization And Performance
- g. Fruit & Vegetable
 - i. Cooperatives in the US Citrus Industry
 - ii. Fruit and Vegetable Cooperatives
 - iii. Operating Patterns of Fruit and Vegetable Processing Cooperatives
 - iv. Red River Valley Potato Growers Profile & Economic Concerns
 - v. Small Fresh Fruit and Vegetalbe Cooperative Operations
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- ii. Group Health Association Of America
 - iii. Group Health Cooperative of Puget Sound
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 - v. The Coming Health Care Shakeout
 - i. Housing Co-ops
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 - iii. CHF Newsbriefs
 - iv. Cooperative Housing
 - v. letter from Cooperative Housing Foundation
 - vi. Owners not tenants
 - vii. Pamphlet Co-op Housing Foundation
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 - j. Livestock & Wool
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 - ii. Cooperative Wool Marketing Pools and Warehouse
 - iii. Livestock and Wool Cooperatives
 - iv. North Central Cattle Feeders Cooperative
 - v. Swine Farrowing Cooperatives
 - k. Utilities-Rural Electric Co-op & Telephone
 - i. Federal Subsidies Flow To Rural Phone Firms That Have Lots Of Cash
 - ii. Rates and Tariff Structures-Investor-Owned Utilities vs. Rural Electric Cooperatives
 - iii. Vital Statistics- An Analytical Profile of The rural Electric Industry
- 68) Performance
- i. Co-op Performance Compared With Other Cheese Plants
 - ii. Cooperative and Proprietary Agribusinesses- Comparison of Performance
 - iii. Cost And Financial Performance of Wisconsin Cheese Plants
 - iv. Dairy Farmers' Evaluation of Dairy Cooperatives
 - v. Farmers' Perceptions Of The Comparative Performance Of Cooperative And Propreitary Agribusinesses
 - vi. Implications of Comparative Performance Of Cooperatives And Investor Owned Firms
 - vii. List of Key Performance Areas To Review And Evaluate
 - viii. Management Performance In Local Cooperatives
 - ix. Performance Of Cooperative And Proprietary Cheese Plants
 - x. Report to Congress 1979- Family Farmers Need Cooperatives But Some Issues Need To Be Resolved
- 69) Policy Towards Co-ops-China lect
- i. Agricultural Cooperatives-World Trends and US Policy
 - ii. Capper-Volstead and Antitrust The Twain Crosseth Where
 - iii. Data

- iv. International Contacts
- v. Lecture Notes and Tables
- vi. Misc. Notes on Specific Countries
- vii. OECF Books On Agriculture
- viii. References-some left in China
- ix. South China Agricultural University Guangzhou China correspondence
- x. United States China Cooperative Science Program

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 - i. Achieving a focus and getting started
 - ii. Civic culture and govt performance
 - iii. Five decades of population decline
 - iv. Qualitative research methods
 - v. Shifts in federal expenditures
 - vi. Stages in Development
 - vii. Starting a co-op
 - viii. State programs

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- ii. Are Farmer Cooperatives Too Highly Leveraged
- iii. Attitudes Toward Cooperatives
- iv. CFC-Serving the Financing Needs of America's Rural Electric Systems
- v. Chpr.14 Cooperatives and Borrowed Capital
- vi. Cooperative Assessment of Withdrawing Members Upheld
- vii. Directors Held Personally Liable In Arkansas Co-op Securities Case
- viii. Evaluating A Cooperatives Debt Capacity
- ix. Farm Credit Amendments of 1979
- x. Financing Alternatives For Cooperatives
- xi. Financing Cooperatives With Long Term Credit
- xii. How To Figure Term Borrowing Ability
- xiii. ID Bonds Benefit Cooperatives And Communities
- xiv. Industrial Development Bond Financing for Farmer Cooperatives
- xv. Leasing as an Alternative Method of Financing for Agricultural Cooperatives
- xvi. Leveraging Leasing
- xvii. Machinery Leasing and Custom Services by Cooperatives and Other Dealers-by Lloyd C. Biser
- xviii. Report of Subcommittee On Capital Formation and Financial Structure of Cooperatives
- xix. The Use of Debt In The Capital Structure
- xx. Unusual Coop Financing Method Causes Problems
- xxi. Use of Debt in Cooperative Capital Structure

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- i. Ag. and Consumer Cooperatives in the US
- ii. Federated & Centralized Co-ops
- iii. Food Manufacturing Activities of 100 Large Ag. Marketing Co-ops
- iv. Growth of Large Cooperative and Proprietary Firms in the Us Food Sector
- v. Scope of Cooperation in the US
- vi. Structure, Organization, and Control of Cooperatives

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- i. Business Volume of Average Farm Machinery Cooperative Surges
- ii. Cooperative Farm Machinery Operations, 1970-80
- iii. Cooperative Petroleum Operations
- iv. Farm Supply Cooperatives Structure, Operations and Growth in the Midsouth
- v. Fertilizer Operations of Regional and Interregional Cooperatives, 1984
- vi. Handbook on 20 Major Regional Cooperatives Handling Supplies, 1968, 1969, and 1970
- vii. Local Cooperative Farm Supply Association
- viii. Marketing and Farm Supply Cooperatives
- ix. Nation's Commercial Farmers Find Supply, Marketing Co-ops Useful
- x. Optimum Organization of Local Co-op Grain and Fertilizer Operations- a Research Approach
- xi. Petroleum Operations of Farmer Cooperatives, 19793
- xii. Service Cooperatives
- xiii. Supply Operations of Major Regional Cooperatives
- xiv. What Role Will Feed Supply Co-ops Play in 21st Century Hog Industry

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- ii. chp.18 Taxation of Cooperatives-Legal Aspects
- iii. Chp.19 Taxation of Cooperatives-Other Aspects
- iv. Consolidated Omnibus Budget Reconciliation Act of 1985-Cooperative Netting Amendments Added to Internal Revenue Code
- v. Cooperative Taxation A New Provision by Bob Sanders and Ken D. Duft
- vi. Cooperative Taxation; Two Steps Forward and One Step Back
- vii. Cooperatives and Taxation
- viii. Cooperatives Law and Taxes (Handbook on Cooperative Basics)
- ix. Cooperatives- Netting and tracing issues after the Budget Reconciliation Act of 1985
- x. Cooperatives Tax Treatment Fundamentally Sound, Fair (Farmer Cooperatives 1978)
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- xiv. Exempt Cooperative Association Income Tax Return Form-1978
- xv. Facts About Cooperatives and Taxation
- xvi. Farmer Cooperatives and Federal Income Taxes- Is Exempt Status More Beneficial
- xvii. Farmers Cooperatives- Obtaining and Maintaining the Tax Exempt Status of Section 521
- xviii. FCS reports unprecedented \$522.5 million quarterly loss
- xix. Growing Number of Cooperatives Relinquish '521' Tax Status
- xx. Handling Net Margins Under the New Tax Law-1963
- xxi. How Should Cooperatives be Taxed
- xxii. How the Revenue Act of 1962 Affects Farmer Cooperatives
- xxiii. How to Justify the Tax Treatment of Cooperatives
- xxiv. Income Tax Treatment of Cooperatives- Patronage Refunds
- xxv. Income Tax Treatment of Cooperatives-Background
- xxvi. Income Tax Treatment of Cooperatives-Distribution, Retains, Redemptions, and Patrons Taxation
- xxvii. Income Tax Treatment of Cooperatives-Handling of Losses
- xxviii. IRS Expands Availability of Patronage Dividend Deductions (Journal of Agricultural Taxation & Law-1991)
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- xxx. New Release about financing restrictions on cooperatives-1969
- xxxi. Review of Section 13-Taxation of Farmer Cooperatives
- xxxii. Specific Cooperative Tax Notes Feb-1989
- xxxiii. Statement from the National Tax Equality Association
- xxxiv. Statement of Garner M. Lester before the Senate Finance Committee on Behalf of the National Tax Equality Assoc
- xxxv. Tax Breaks for Coops Challenged
- xxxvi. Tax Treatment of Cooperatives
- xxxvii. Tax Treatment of Cooperatives-Easy to Explain, Fair, Not Unique (Farm Cooperatives 1982)
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- xxxix. Taxing Co-ops Current Treatment is Fair, But Not For Reasons Given by Co-op Leaders
 - xl. Taxing Co-ops Part 2- Current Treatment Doesn't Harm the Economy (Choices 1986)
 - xli. The Farm Cooperative and the Federal Income Tax by Garry A. Pearson
 - xlii. The Power of Congress to Tax Cooperatives on Net Margins-1951
 - xliii. The Taxation of Agricultural Cooperatives by Thomas Conmy paper for
 - xliv. U.S. Corporation Income Tax Return Form-1979
 - xlv. What businesses are exempt from paying income taxes on patronage refunds

- xlvi. Who is taxed on the income of a cooperative-diagram
 - b. Anti Single Tax
 - i. Cooperatives Use Tax Advantage to Grow At Expense of Fully Taxed Competitors
 - ii. National Commission on Food Marketing warned of Consequences of Further Co-op Favoritism
 - iii. Tax Escape by whom and how much
 - c. Finance Clippings
 - i. Banking group angry over firing, resignation request
 - ii. Co-ops reflect troubles of their farmer owners
 - iii. Financing Cooperatives- A Challenge of the 1980's
 - iv. Pay Close Attention to Co-op Finances
- 75) Theory, Economic Justification
- a. Co-op Theory
 - i. Farmer Cooperative Theory
 - ii. Why Study Theory
 - b. Econ. Justification
 - i. Cooperatives as Part of the Private Enterprise System
 - ii. Economic Justification Notes
 - iii. How Members and the Community Benefit From Cooperatives
 - iv. Notes
 - v. Philosophies of Corporations
 - vi. Review of Chp 5 Econ. Justif.
 - vii. Review of Chp. 5- Economic Justification
 - c. Economies of Size
 - i. Economies Of Size
 - ii. Examples and Charts
 - d. Socialistic Co-ops
 - i. Are Cooperatives Socialistic
 - ii. Capitalism, Socialism Notes
 - iii. Chp1- Cooperatives and Economic Systems
 - e. Theory
 - i. A Conceptual Analysis of Processing Cooperatives
 - ii. A Theory of Farm Purchasing Cooperatives
 - iii. Are Cooperatives Good Business
 - iv. Chp. 6 Review-Theory
 - v. Competition and Efficiency of Cooperative Manufacturers of Nitrogen Fertilizer
 - vi. Cooperatives Antitrust Monopolization and Advances in Economic Theory
 - vii. Cooperatives' Shares in Farm Industries-Organizational and Policy Factors
 - viii. Co-ops Theory Review
 - ix. Developments in the Theory of Farmer Cooperatives- Discussion
 - x. Economic Consideration in Forming Consumer Cooperatives and Establishing Pricing and Financing Policies

- xi. Economic Efficiency in Cooperatives
- xii. Economic Theory of Co-operative Enterprises
- xiii. Edwin G Nourse and the Competitive Yardstick School Of Thought
- xiv. Impacts of Farm Supply Cooperatives On Oligopolistic Farm Input Markets-A Theoretical Analysis
- xv. Measuring the True Worth of your Cooperative System
- xvi. Misc. Theory Notes
- xvii. Notes on Market Structure
- xviii. Pacesetting with Economic Tools
- xix. Perspectives on the Development of the Economic Theory of Co-operatives
- xx. Some Tests of the Economic Theory of Cooperatives-Methodology and Application to Cotton Ginning
- xxi. The Competitive Yardstick School of Cooperative Thought
- xxii. The Role of Marketing and Supply Cooperatives in Changing Market Structure
- xxiii. Theoretical Aspects of Co-ops
- xxiv. Theory of Co-op Notes

76) Trust-Reliability

- i. Cooperative Conference
- ii. NCBA Cooperative Conference to Focus on businesses People Trust

77) Undue Price Enhancement

- i. A Comp. Of Price Enhancement Practices of Co-op and Proprietary Brands
- ii. Branded Product Marketing Strat. in the Cottage Cheese Market-Co-op vs. Proprietary Firms
- iii. Economists Still Looking For Undue Price Enhancement Standard
- iv. USDA's Undue Price Enhancement Report

78) Voting-Member Control

- i. Are Co-ops Lax About Requiring Members to Be More Responsible
- ii. Attitudes and Opinions if Texas Ag Co-op Members
- iii. BLOC Voting in Wisconsin
- iv. Business Choices By Co-op Voices
- v. Cooperative Member Responsibilities and Control
- vi. Definition of Producer Is Critical Policy Issue
- vii. Designing Membership Structures for Large Ag Co-ops
- viii. Election By Modified Equity Voting Begins
- ix. Factors Affecting Member Control of Ag. Co-ops
- x. Keeping Cooperative Membership Roles Current
- xi. Major Regional Cooperative Supply Operations
- xii. Members approve bylaws change
- xiii. Membership Policy Alternatives For Ag Co-ops
- xiv. Membership Structural Design
- xv. Rice co-op limits members
- xvi. Structuring for Member Control in Large Cooperatives

- xvii. Success with a member-only sales policy
- xviii. Survey of Ocean Spray Cooperative Members
- xix. Using Your Bylaws
- xx. Voting and Representation Systems in Agricultural Cooperatives
- xxi. What Are Cooperative Members Responsibilities

79) No Name Folder D2

- i. Cooperation Works the cooperative development network
- ii. Do yourself a favor join a cooperative
- iii. Creating Co-op Fever USDA
- iv. Rural Cooperative Publications USDA
- v. The cooperative approach to crafts
- vi. Cooperative Employee Compensation
- vii. Farmer Cooperative Statistics 96
- viii. Farmer Cooperative Statistics 93
- ix. Nonprofit management and leadership Spring 98
- b. Prob. Solving Dec making analysis
 - i. Training PP Slides
 - ii. Survey Results PP Slides
 - iii. Training PP Slides 2
- c. Center for Rural Affairs
 - i. Center for Rural Affairs Nov 99
- d. Native American
 - i. Native American contacts in ND
- e. No name folder
 - i. Executive Training Program for the Directors and Managers

80) Blank Folder

- a. Presenters
 - i. Steve Noack
 - ii. Patricia Keough-Wilson
 - iii. William Nelson
 - iv. Dr William Nelson
 - v. Michael Cook
 - vi. Finance Faculty Team
 - vii. Michael Lindsay
 - viii. Agnes Schafer-Kreiser
 - ix. Philip Bromiley
 - x. Murray Evan Fulton
- b. Module 2 Contents
 - i. Module 2 Contents
- c. 99 List of Cooperatives and addresses
 - i. Address and notes
 - ii. Mail Delivery Subsy

- d. ICBND Membership List 99
 - i. ICBND Membership List 99
- e. Cooperative Addresses
 - i. Addresses
 - ii. Biographies Michael Fayhee
- f. Thinking about growth
 - i. Thinking about growth
- g. Strategic Management for new generation co-ops
 - i. Strategic Management for new generation co-ops 99
- h. Mergers and Alliances Summarized from personal notes by Bill Nelson
 - i. Mergers and Alliances
- i. Legal Responsibilities of Directors
 - i. Legal Responsibilities of Directors
- j. Farmington Fresh
 - i. Farmington Fresh growers changing produce distribution
- k. Agenda- Thinking about Growth
 - i. Agenda- thinking about growth
- l. Positioning for Expansion
 - i. Positioning for Expansion
- m. Fraud Detection and Deterrence: A survey of U.S cooperatives
 - i. Fraud Detection and Deterrence A survey of U.S cooperatives
- n. Stuffed Molasses Ruling goes against U.S. customs
 - i. Stuffed Molasses Ruling goes against U.S. customs
- o. Anatomy of a success story
 - i. Anatomy of a success story PP Slides
- p. Investment Decisions
 - i. Investment Decisions
- q. Case Study 2
 - i. Financial Statements
- r. Summary of Team Results from case study 3
 - i. Summary of team results
- s. Strategic Equity Financing
 - i. Strategic Equity Financing
- t. Project Vision
 - i. Partners in Project Vision
- u. Dairy Farmers of America Facts about us
 - i. DFA Facts about us
- v. Overall Communications Policy
 - i. Overall Communications Policy
- w. Where is the food industry going
 - i. Where is the food industry going PP Slides
- x. Positioning for Expansion2

- i. Positioning for Expansion PP Slides
 - y. Structural Changes in North American Food/Grain Marketing
 - i. Structural Changes in North American Food Grain Marketing
 - ii. Structural Changes in North American Food Grain Marketing PP Slides
- 81) Training Program 2 New and Emerging co-ops June 95 Mandan ND
- a. Child Care Cooperative Feasibility Report Original Pages
 - i. Child Care Aware
 - ii. Report
 - iii. Sudanese Christian Fellowship
 - iv. Project Title NDSU research study
 - v. Childcare Center Feasibility Study Proposal
 - vi. Memorandum of Understanding
 - vii. Min equipment and educational supplies
 - viii. Map
 - b. Binder Contents
 - i. Binder Contents
 - c. About the Program
 - i. About the Program
 - ii. Comparisons in Lifestyles
 - iii. QBCC Advisory Board
 - iv. 1994 Annual Report North Country Cooperative Development Fund
 - v. International Cooperatives Conference
 - d. Presenters and Registrants
 - i. Presenters and Registrants Training Program 2 for new and emerging co-ops
 - e. About the Program Sponsors
 - i. About Program Sponsors
 - f. Biographies of Speakers
 - i. Biographies of Speakers
 - g. Project Evaluation Workshop- Hypothetical Ethanol Project
 - i. Project Evaluation Workshop
 - h. What is your Conflict Style
 - i. What is your Conflict Style Survey
 - i. Building Agreements for North Dakota's Future
 - i. Building Agreements for North Dakota's Future
 - j. Responsibilities and problems of New Board of Directors
 - i. Responsibilities and problems of New Board of Directors
 - k. Other
 - i. USDA Reorganization
 - l. Focus Groups
 - i. Focus Groups
 - m. Pamphlet
 - i. Presenters

82) Business

- a. Analyze Potential Business
 - i. Business
- b. Small Business
 - i. Promoting Economic Diversification through business targeting
 - ii. Determining the population threshold of minor trade centers
 - iii. 93 94 Strength Index of economic prosperity in Kansas Counties
 - iv. Business Climate Studies A Critical Evaluation
 - v. Your First step on the pathway to success
 - vi. Marketing Research Some Basics for small business
- c. Calculations of Industry Norms
 - i. Calculations of Industry Norms
- d. Availability and Marketing Potential of Rural Business in...
 - i. Availability and market potential report

83) Blank Folder Name

- a. Forum Attendee List
 - i. Attendee List 03
- b. Non Patron Equity Capital
 - i. Non Patron Equity Capital
- c. Expenses for QBCC executive training program
 - i. Expenses for QBCC executive training program Participants
- d. Registration form non patron equity capital
 - i. Registration Form
 - ii. Registration Form 2
- e. Cooperative development forum
 - i. Cooperative development forum advisory committee meeting
- f. Dorsey and Whitney LLP News Alert
 - i. New Alert May 2003
- g. Scoop
 - i. Scoop Summer 2003
- h. Principles of Cooperatives International co-op alliance
 - i. PP Slides
- i. Capital Structure Ownership control issues
 - i. Capital Structure Ownership control issues
- j. Instructors Program Guide
 - i. Instructors Program Guide

84) Cooperative Accountant Seminar

- i. Case Study
- ii. Case Study 2
- iii. Case Study 3
- iv. Cooperative Equities
- v. Cooperative Equities Lecture Notes

- vi. Cooperative Equities Overheads
- vii. Financial Statements of Cooperatives Discussion Leader Notes
- viii. Financial Statements of Cooperatives Overheads
- ix. Financial Statements of Cooperatives Reading
- x. Intercooperative Investments Discussion Leader Notes
- xi. Intercooperative Investments Overheads
- xii. Intercooperative Investments Reading
- xiii. Introduction
- xiv. Introduction to Headging
- xv. Introduction to Hedging Discussion Leader Notes
- xvi. Lecture Outline
- xvii. NSAC Cooperative Accounting Seminar
- xviii. Schedule
- xix. Taxation Discussion Leader Notes
- xx. Taxation Handouts
- xxi. Taxation Overheads
- xxii. Taxation Reading
- xxiii. The Basics of Cooperative Overhead
- xxiv. The Basis of Cooperatives Reading

85) Cooperative Grocer

- i. CG -- Cooperating for Health Care
- ii. CG -- Hiring a General Manager
- iii. CG -- Thinking Strategically
- iv. CG -- We Are What We Sell
- v. CG -- Why Accounting Standards Matter

86) Foreign Co-ops

- i. A Cooperative in a Poor Country
- ii. ACDI Participant Training In The United States
- iii. Britain's Co-op Movement In Search of Its Identity
- iv. Business India- NDDDB-Spreading the Amul message
- v. Coamo-Brazil Co-op Annual Report
- vi. Collective Farming-Resposibility System-Which Way Now
- vii. Commodity Oriented Co-ops Organized as Federations in Europe
- viii. Contact Info on cooperatives in Asia
- ix. Co-operation in Canada
- x. Cooperatives and Their Worlwide Status
- xi. Cooperatives in Costa Rica
- xii. Cooperatives in the third world
- xiii. Cooperatives Today-US and Worldwide
- xiv. Co-ops in the West Bank Gaza serving their society
- xv. Co-ops' Role in Norway Requires Broad Educational Programs
- xvi. COPAC
- xvii. Country Trip Report- People's Republic of China
- xviii. ESOPS, Producer Co-ops, and Traditional Firms- Are They Different

- xix. Farmer Cooperative Structure in Japan
- xx. Guide to Investment in Taiwan the Republic of China
- xxi. How's This For Co-op Market Power
- xxii. International Co-operative Alliance
- xxiii. National Experience in Promoting the Co-operative Movement
- xxiv. National Experience in Promoting the Co-operative Movement
- xxv. Norwegian Farmers' Attitude Towards Agricultural Cooperative Organizations
- xxvi. Organizations
- xxvii. Number of Farmer Co-ops Operating in EEC Countries
- xxviii. Organizational Structure & Market Strategy
- xxix. Problems For Cooperatives In Less Developed Countries
- xxx. Recent Trends in Chinese Agribusiness
- xxxi. Swedish Farmers and thier Companies
- xxxii. The Agricultural Bank of China
- xxxiii. The Cooperative Law in Asia
- xxxiv. The Cooperative Network in Developing Countries-A Statistical Picture
- xxxv. The CUC in Costa Rica a development profile
- xxxvi. The Dept. of Co-operation and Co-op Dev. Saskatchewan
- xxxvii. USSR Moscow Centrosoyus Review
- xxxviii. Why Cooperatives Succeed and Fail
- xxxix. Zen-non serves as Japan's all-purpose farm cooperative

87) North Dakota

- a. Ag Lenders Role as Gatekeepers to Co-op development in ND
 - i. Ag lenders role as gatekeepers.pdf
 - ii. Ag lenders role as gatekeepers1.pdf
 - iii. Ag lenders role as gatekeepers2.pdf
 - iv. Ag lenders role as gatekeepers3.pdf
 - v. Ag loan officer form 2.pdf
 - vi. Ag loan officer form.pdf
 - vii. Ag loan officer supervisor form.pdf
 - viii. Attitude of Ag loan officers to Ag co-ops.pdf
 - ix. Lending inst and new ag co-ops.pdf
- b. Dakota Digest
 - i. Candidates for NCBA Board of Directors.pdf
 - ii. Dakota Digest co-op investment.pdf
 - iii. It's a matter of convenience.pdf
- c. Graphs Finish Quality
 - i. Code.pdf
 - ii. Code2.pdf
 - iii. Excel Spreadsheet.pdf
 - iv. Risk and return.pdf
- d. ND Famers Union Co-ops and Managers
 - i. ND co-ops by city.pdf
 - ii. North Dakota league Affiliated CUs.pdf
- e. ND recycling, landfill and water treatment
 - i. Lagoon Facilities.pdf
 - ii. Municipal waste landfills.pdf
 - iii. ND Recycling Directory.pdf

- iv. Non profit organizations.pdf
- v. North Dakota City Officials.pdf
- f. Non-Profit Organizations in ND
 - i. Enterprise activities of not for profit.pdf
 - ii. List of nonprofit organizations.pdf
 - iii. List of various nonproft orgs.pdf
 - iv. NPLIST.pdf
 - v. NPLIST2.pdf

88) Online Articles

- a. Connections
 - i. Su08news.pdf
- b. NDFU
 - i. ufapril09.pdf
 - ii. ufdec08.pdf
 - iii. uffeb2009.pdf
 - iv. ufjan2009.pdf
 - v. ufmarch2009.pdf
 - vi. UFNOV2008.pdf
 - vii. UFSEPT2008.pdf

89) Seminar & Guests

- a. Agenda March 18, 1997
 - i. Agenda & Bill Mease.pdf
 - ii. Evaluation instrument for MinnDak.pdf
 - iii. Minn-Dak Policy Meeting.pdf
 - iv. MinnDak Sugar LDP.pdf
 - v. MinnDak Sugar leadership development.pdf
 - vi. Proposal by the QBCC.pdf
 - vii. QBCC external training program.pdf
- b. Background Assessment and studies made-Dave Cobia
 - i. Summary Listings.pdf
- c. CDS-Co-op Development Services
 - i. Adding Value to Ag.pdf
 - ii. CDS.pdf
 - iii. Leadership Project.pdf
 - iv. What is a co-op.pdf
 - v. What we do-How we work.pdf
- d. Dr. Messina
 - i. Dr. Messina's Website.pdf
- e. Economic Development Association
 - i. AgGrow parnter Cenex.pdf
 - ii. Bloomquist Lecturship.pdf
 - iii. Briefs.pdf
 - iv. Economic Development Association.pdf
 - v. Great Plains food chain.pdf
 - vi. Stallman manage UMC.pdf
- f. International Co-op Alliance Statement
 - i. ICAS on identity.pdf
- g. James Murray UW-Green Bay

- i. Economic base of Rolette County.pdf
- h. NCB
 - i. A Prescription for Growth.pdf
 - ii. CDS.pdf
 - iii. Co-op Members of NCDF.pdf
 - iv. Hardware Retailers greater Market Share.pdf
 - v. ICAS on identity.pdf
 - vi. Summary Listings.pdf
 - vii. Summary oct95.pdf
 - viii. What is a co-op.pdf
- i. NCRCRD96
 - i. Budget Elements.pdf
 - ii. Draft Proposal.pdf
 - iii. Letter Dr. Bhuyan receipt.pdf
 - iv. Letter Dr. Bhuyan thanks submission.pdf
 - v. Proposal for funding.pdf
 - vi. Proposal for funding2.pdf
 - vii. Tax transmittal.pdf
- j. SBIR-Informational seminar
 - i. IBID Pamphlet.pdf
 - ii. SBIR event.pdf
 - iii. SBIR Grants.pdf
 - iv. SBIR Program.pdf
 - v. SBIR project west.pdf
 - vi. The STTR program.pdf

90) Surveys

- i. Co-op decision making survey.pdf
- ii. Co-op Sample List.pdf
- iii. Cooperative Survey.pdf
- iv. Economic Impact Survey Results.pdf
- v. Focus on the Facts.pdf
- vi. Institution Contribution.pdf
- vii. List of Non-ag Co-ops.pdf
- viii. North Country Fiber Fair Inc.pdf
- ix. Proposed Survey.pdf
- x. Survey Amazing Grains.pdf
- xi. Survey Beach CU.pdf
- xii. Survey Benson County CU.pdf
- xiii. Survey Berthold Farmers Elev.pdf
- xiv. Survey Bloom Oil.pdf
- xv. Survey Brocket Equity Elevator.pdf
- xvi. Survey BTR farmers co-op.pdf
- xvii. Survey Burke Divide Electric.pdf
- xviii. Survey Capital CU.pdf
- xix. Survey Capital Electric.pdf
- xx. Survey Cass County Electric.pdf
- xxi. Survey Cavalier Electric.pdf
- xxii. Survey Cenex Inc.pdf

- xxiii. Survey Central Dakota Hospital Laundry.pdf
- xxiv. Survey Central Power.pdf
- xxv. Survey Central Valley Bean.pdf
- xxvi. Survey City and County CU.pdf
- xxvii. Survey Community CU.pdf
- xxviii. Survey Conservation Development co-op.pdf
- xxix. Survey Crystal Co-op.pdf
- xxx. Survey Dakota Dairy Specialties.pdf
- xxxi. Survey Dodge Elevator.pdf
- xxxii. Survey Drake Creamery Assn.pdf
- xxxiii. Survey Edinburg Elevator.pdf
- xxxiv. Survey elevator of greene.pdf
- xxxv. Survey Elevator of McClusky.pdf
- xxxvi. Survey Elm River CU.pdf
- xxxvii. Survey Emerado Elevator.pdf
- xxxviii. Survey Ever Green Co-op.pdf
- xxxix. Survey Fargo Postal Employees CU.pdf
 - xl. Survey Fargo Public Schools CU.pdf
 - xli. Survey Farm Credit Survices.pdf
 - xl.ii. Survey Farmers co-op of Tappen.pdf
 - xl.iii. Survey Farmers Cream Shipping.pdf
 - xl.iv. Survey Farmers Elevator Cooperstown.pdf
 - xl.v. Survey Farmers Grain and Trading.pdf
 - xl.vi. Survey Farmland co-op inc.pdf
 - xl.vii. Survey First Community.pdf
 - xl.viii. Survey Flasher Community CU.pdf
 - xl.ix. Survey FU lumber of Kenmare.pdf
 - I. Survey FU Oil Thompson.pdf
 - li. Survey Fullerton Elevator.pdf
 - lii. Survey G.F. Telco CU.pdf
 - liii. Survey Gackle Grain.pdf
 - liv. Survey Garske Elevator.pdf
 - lv. Survey Genie-Watt CU.pdf
 - lvi. Survey Golden Growers.pdf
 - lvii. Survey Grafton Grain Co-op.pdf
 - lviii. Survey Grand Forks Food Co-op.pdf
 - lix. Survey Great Northern Garlic Growers.pdf
 - lx. Survey Hatton Oil.pdf
 - lxi. Survey Hometown CU.pdf
 - lxii. Survey Hoople Co-op Scale.pdf
 - lxiii. Survey Hope Elevator.pdf
 - lxiv. Survey James Valley Electric.pdf
 - lxv. Survey KEM Electric.pdf
 - lxvi. Survey Knife River CU.pdf
 - lxvii. Survey Lake Region CU.pdf
 - lxviii. Survey Lankin Farmers Grain.pdf
 - lxix. Survey Linton Elevator.pdf
 - lxx. Survey Main Street Improvement Assn.pdf

- lxxi. Survey Mandan Elevator.pdf
- lxxii. Survey Maple Valley Co-op.pdf
- lxxiii. Survey Mause River Camp.pdf
- lxxiv. Survey Mause River FU Camp assn.pdf
- lxxv. Survey Mayport Farmers Co-op.pdf
- lxxvi. Survey McCanna elevator.pdf
- lxxvii. Survey McKenzie Electric.pdf
- lxxviii. Survey Mid_America Consultants International.pdf
- lxxix. Survey Milk Haulers assn.pdf
- lxxx. Survey Minn-Dak Farmers Co-op.pdf
- lxxxi. Survey Minto Elevator.pdf
- lxxxii. Survey Mohall CU.pdf
- lxxxiii. Survey Mor-Gran-Sou Electric.pdf
- lxxxiv. Survey Nash Bulk Co-op.pdf
- lxxxv. Survey Nash Grain and Trading.pdf
- lxxxvi. Survey New Salem CU.pdf
- lxxxvii. Survey Nodak Electric.pdf
- lxxxviii. Survey North American Bison Co-op.pdf
- lxxxix. Survey North American Fish Farmers Co-op.pdf
 - xc. Survey north Central Data Co-op Inc.pdf
 - xc. Survey North Central Electric.pdf
 - xcii. Survey Northern Plains premium beef.pdf
 - xciii. Survey Northwood Elevator.pdf
 - xciv. Survey Oliver-Mercer Electric Co-op.pdf
 - xcv. Survey Oliver-Mercer Electric.pdf
 - xcvi. Survey Orees Farming Assn.pdf
 - xcvii. Survey Plaza-makote equity.pdf
 - xcviii. Survey Prairie Federal CU.pdf
 - xcix. Survey Priests CU.pdf
 - c. Survey Project Back Home Co-op.pdf
 - ci. Survey Reqent Consumers Co-op.pdf
 - cii. Survey Riverdale CU.pdf
 - ciii. Survey Royal Farms.pdf
 - civ. Survey RSR Electric.pdf
 - cv. Survey Sanish Farmers CU.pdf
 - cvi. Survey Sheyenne Valley Electric.pdf
 - cvii. Survey Slope Electric.pdf
 - cviii. Survey St. Alexius CU.pdf
 - cix. Survey State Line Water Co-op.pdf
 - cx. Survey Stragburg elevator.pdf
 - cx. Survey Superior Pork Producers Co-op.pdf
 - cxii. Survey Tappen Oil Co.pdf
 - cxiii. Survey Tri County Electric.pdf
 - cxiv. Survey Tuttle Elevator.pdf
 - cxv. Survey Valley Rural Health Co-op.pdf
 - cxvi. Survey Verendrye Electric.pdf
 - cxvii. Survey West Plains Electric.pdf
 - cxviii. Survey WEst rlver Water and Sewer.pdf

- cxix. Survey Western Dakota Park.pdf
- cxx. Survey Woodworth Farmers Grain.pdf
- cxxi. SurveyBaker Electric.pdf
- cxxii. The Board Survey.pdf
- cxxiii. Valley City Newspaper.pdf