

Financial Summary
Minnesota and North Dakota Farm Business Mgmt. Education
Red River Valley, 2005
(Farms Sorted By County)

	<u>Avg. Of</u> <u>All Farms</u>	<u>Clay</u>	<u>Kittson</u>	<u>Mahnomen</u>	<u>Marshall</u>	<u>Norman</u>	<u>Polk</u>	<u>Wilkin</u>	<u>Cass</u>	<u>Richland</u>
Number of farms	234	51	7	8	13	27	35	40	15	32
Income Statement										
Gross cash farm income	546,515	578,292	504,487	445,776	476,297	517,422	676,779	511,048	450,743	561,030
Total cash farm expense	454,623	501,532	434,583	393,484	410,307	465,907	564,213	391,455	379,070	427,444
Net cash farm income	91,891	76,760	69,904	52,292	65,990	51,515	112,567	119,592	71,673	133,586
Inventory change	-19,979	-12,902	-111,552	19,453	-73,924	3,344	-2,832	-45,045	28,650	-31,583
Depreciation and capital adjust	-27,752	-23,718	-17,295	-21,849	-26,756	-25,891	-40,570	-25,857	-25,454	-30,749
Net farm income	44,160	40,141	-58,943	49,895	-34,690	28,968	69,164	48,690	74,869	71,253
Profitability (cost)										
Labor and management earnings	4,715	408	-76,884	27,773	-63,587	-5,095	17,543	8,286	46,014	20,898
Rate of return on assets	2.1 %	1.6 %	-9.7 %	5.1 %	-4.1 %	1.2 %	2.8 %	2.6 %	7.3 %	3.5 %
Rate of return on equity	-0.6 %	-1.8 %	-33.9 %	3.7 %	-16.0 %	-3.4 %	0.9 %	0.5 %	8.7 %	2.5 %
Operating profit margin	4.8 %	3.5 %	-18.4 %	9.5 %	-10.7 %	2.7 %	6.3 %	6.7 %	13.2 %	8.8 %
Asset turnover rate	44.0 %	47.2 %	52.6 %	53.9 %	38.3 %	44.1 %	44.4 %	38.9 %	54.9 %	40.0 %
Liquidity										
Ending current ratio	1.20	0.96	0.78	1.38	1.03	1.08	0.99	1.37	1.32	1.69
Ending working capital	37,596	-9,401	-22,734	69,059	4,762	19,755	-916	67,810	69,744	114,787
End working capital to gross inc	6.9 %	-1.6 %	-4.5 %	15.5 %	1.0 %	3.8 %	-0.1 %	13.3 %	15.5 %	20.5 %
Term debt coverage ratio	61.9 %	36.5 %	-91.5 %	130.2 %	-7.2 %	41.1 %	71.9 %	69.9 %	173.3 %	123.2 %
Expense as a percent of income	86.5 %	89.0 %	110.3 %	83.9 %	102.0 %	89.7 %	84.0 %	84.2 %	78.9 %	80.9 %
Interest as a percent of income	5.6 %	5.5 %	6.7 %	6.5 %	8.4 %	6.3 %	5.1 %	5.9 %	4.3 %	4.8 %
Solvency (market)										
Number of sole proprietors	197	41	4	7	10	25	23	39	14	28
Ending farm assets	1,277,886	1,432,060	-	1,086,479	1,006,925	1,349,863	1,024,344	1,433,696	1,054,566	1,402,718
Ending farm liabilities	606,023	740,502	-	539,969	523,029	697,736	526,763	622,633	513,292	528,775
Ending total assets	1,509,183	1,781,450	-	1,275,809	1,154,020	1,571,484	1,175,486	1,670,610	1,238,203	1,613,696
Ending total liabilities	661,455	856,213	-	591,126	549,386	766,516	581,135	662,667	543,663	546,217
Ending net worth	847,729	925,236	-	684,683	604,634	804,969	594,351	1,007,943	694,540	1,067,479
Net worth change	23,848	9,767	-	70,760	-24,455	30,530	-12,626	26,187	71,582	59,056
Ending farm debt to asset ratio	47 %	52 %	- %	50 %	52 %	52 %	51 %	43 %	49 %	38 %
Beg total debt to asset ratio	43 %	46 %	- %	46 %	45 %	47 %	46 %	39 %	45 %	35 %
End total debt to asset ratio	44 %	48 %	- %	46 %	48 %	49 %	49 %	40 %	44 %	34 %
Nonfarm Information										
Net nonfarm income	16,497	15,487	12,343	37,356	22,330	18,525	10,489	13,856	19,156	17,277
Crop Acres										
Total acres owned	396	356	657	492	499	489	330	427	222	385
Total crop acres	1,734	1,715	2,047	1,829	1,702	1,888	1,997	1,413	1,899	1,686
Total crop acres owned	356	299	381	397	399	407	358	402	258	371
Total crop acres cash rented	1,298	1,389	1,666	1,432	1,236	1,411	1,586	879	1,593	1,108
Total crop acres share rented	80	27	-	-	67	70	53	132	48	207