



Open to everyone.

Northwest Farm Managers Association

Presents

February 3, 2009 at 9:00 a.m.
Holiday Inn, Fargo, ND



David Kohl

The New Economic Realities in American Agriculture

David Kohl is Professor Emeritus of Agricultural Economics, Virginia Tech, and President of AgriVisions, LLC. He has conducted 5,000 workshops and seminars for agricultural groups and has published four books and over 1,000 articles. Dr. Kohl has addressed the American Bankers Agricultural Conference for 30 consecutive years. At Northwest Farm Manager's he will discuss the key economic and financial changes that will be influencing your financial bottom line in 2009 and beyond. He will focus on the new financial metrics and factors needed to build your financial storm fortress that can position your business for success given any reasonable conditions.



Kirk Wesley

Today's Farm Technology and It's Potential Impact to your Bottom Line

Kirk Wesley is a Product Specialist for Case IH Advanced Farming Systems. He is responsible for the integration of precision guidance with field operations and data collection to increase productivity and efficiency on the farm. Kirk has taught and consulted at the university level and within agribusiness. Since 1984 he has evaluated new precision farming systems and their ability to deliver value in the field and on your bottom line. He is a Certified Professional Agronomist and lives in Franklin, Wisconsin.



Virgil Robinson

Market Outlook for Soybeans, Corn and Wheat

Virgil Robinson is Market Manager for Pioneer Hi-bred International Producer Service Center, Des Moines, Iowa. He has 36 years of experience as grain merchandiser, commodity broker, consultant, market analyst and independent trader. Virgil is a senior analyst on Public Television's Market-to-Market program, provides analysis for several Midwestern radio stations, and has spoken at several national outlook meetings. He was a two term appointee to former Iowa Governor Tom Vilsack's Economic Advisory Council.



Dwight Aakre



Andy Swenson

What You Need to Know About the 2008 Farm Bill

Dwight Aakre and Andy Swenson, NDSU Extension Farm Management Economists, will discuss how features of the 2008 Farm Bill might impact your farm operation. Special emphasis will be placed on the decision whether to select the Average Farm Revenue Election (ACRE).

For more information: P.O. Box 5437, Fargo, ND 58105 • (701) 231-7378 or (701) 231-7393

Registration fee of \$40 includes noon meal and breaks.